



**Australian  
Bureau of  
Statistics**

**DECEMBER QUARTER 1998**

**8635.0**

# **TOURIST ACCOMMODATION AUSTRALIA**

EMBARGO: 11:30AM (CANBERRA TIME) FRI 26 MARCH 1998

## **DECEMBER QTR KEY FIGURES**

### **LICENSED HOTELS**

|                                     | <b>Dec Qtr 97</b> | <b>Dec Qtr 98</b> | <b>change</b> |
|-------------------------------------|-------------------|-------------------|---------------|
| Rooms available (no.)               | 68 027            | 70 802            | 4.1 %         |
| Room nights occupied ('000)         | 4 004.8           | 4 194.4           | 4.7 %         |
| Room occupancy rate (%)             | 64.6              | 64.5              | -0.1 pts      |
| Takings from accommodation (\$'000) | 535 114           | 550 378           | 2.9 %         |

### **MOTELS AND GUEST HOUSES**

|                                     | <b>Dec Qtr 97</b> | <b>Dec Qtr 98</b> | <b>change</b> |
|-------------------------------------|-------------------|-------------------|---------------|
| Rooms available (no.)               | 83 476            | 84 701            | 1.5 %         |
| Room nights occupied ('000)         | 4 224.1           | 4 246.9           | 0.5 %         |
| Room occupancy rate (%)             | 55.0              | 54.7              | -0.3 pts      |
| Takings from accommodation (\$'000) | 324 208           | 331 903           | 2.4 %         |

### **SERVICED APARTMENTS**

|                                     | <b>Dec Qtr 97</b> | <b>Dec Qtr 98</b> | <b>change</b> |
|-------------------------------------|-------------------|-------------------|---------------|
| Rooms available (no.)               | 20 831            | 26 558            | 27.5 %        |
| Room nights occupied ('000)         | 1 210.5           | 1 463.1           | 20.9 %        |
| Room occupancy rate (%)             | 63.3              | 60.6              | -2.7 pts      |
| Takings from accommodation (\$'000) | 127 928           | 160 874           | 25.8 %        |

## **DECEMBER QTR KEY POINTS**

### **AVAILABLE CAPACITY INCREASES**

- For establishments with 15 or more rooms or units, growth in available capacity continued in December quarter 1998 compared with December quarter 1997. Most notable was the 27.5% capacity increase for serviced apartments, whereas the increase for licensed hotels was 4.1% and for motels and guest houses it was 1.5%. For licensed hotels, though, a significant proportion of new capacity in the December quarter 1997 became available late in the quarter, with the result that the increase in room nights available in December quarter 1998 compared with December quarter 1997 was 5.0%.

### **OCCUPANCY RATES DOWN SLIGHTLY**

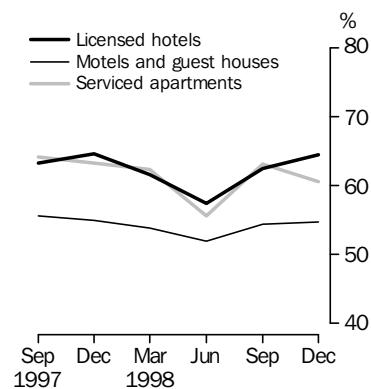
- In general, demand was moderately outpaced by the increases in available capacity. The room occupancy rate for licensed hotels at 64.5% was almost unchanged, while the rate for motels and guest houses fell slightly to 54.7% and the rate for serviced apartments fell by 2.7 percentage points to 60.6%.

### **ACCOMMODATION TAKINGS**

- Takings from accommodation increased in aggregate for each accommodation type in December quarter 1998 compared with December quarter 1997. Average takings per room night occupied, however, fell from \$134 to \$131 for licensed hotels, but rose for motels and guest houses from \$77 to \$78 and for serviced apartments from \$106 to \$110.

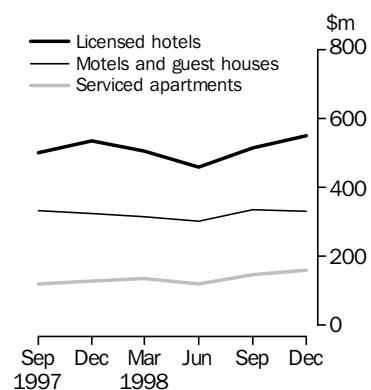
### **Occupancy rates**

Quarterly  
Australia



### **Accommodation takings**

Quarterly  
Australia



- For further information about these and related statistics, contact Paull Hoffmann on 07 3222 6201, or any ABS Office shown on the back cover of this publication.

## NOTES

### FORTHCOMING ISSUES

| ISSUE              | RELEASE DATE |
|--------------------|--------------|
| March Quarter 1999 | 25 June 1999 |

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### CHANGES IN THIS ISSUE

As advised in the December quarter 1997 and March quarter 1998 issues of this publication, the Survey of Tourist Accommodation has been substantially revised commencing with the March quarter 1998. See Explanatory Notes for further details.

Information in respect of 1997 has been retabulated on the basis of the new scope and included in this publication. Data for 1997 have been retabulated for individual local government areas and statistical local areas and are available on request, where releasable.

As well as reflecting the changes described above, this publication contains a new geographic classification for regional data. Data are now classified by Tourism Regions as defined by the relevant State and Territory Tourist Commissions or equivalent organisations. See the Explanatory Notes for more information. Data classified at a lower geographic level than Tourism Region may be available on request.

The former State and Territory Tourist Accommodation publications (Cat. nos 8635.1 to 8635.8) have been replaced by a Standard Data Service (SDS) for each State/Territory (except the ACT). Copies can be obtained by calling the ABS Inquiries number shown on the back of this publication. To subscribe to the SDS for any State/Territory, please telephone 1300 366 323.

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### DATA REVISION

Some data included in the September quarter 1998 edition of this publication were incorrect. Specifically, the monthly data by star grading in Table 10, being data at Australian level, were wrong. Note that the quarterly stargrade totals and the monthly totals (across all star grades) were correct. A corrected version of the September quarter 1998 data for Australia is included as Table 18 (on pages 34 to 35) of this publication.

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### INQUIRIES

If you have any queries about the content of this publication, please contact Paull Hoffmann on telephone: 07 3222 6201, fax: 07 3222 6284 or Internet: [paull.hoffmann@abs.gov.au](mailto:paull.hoffmann@abs.gov.au). For any queries about your subscriptions, please call the Subscription Services Freecall hotline on 1300 366 323.

W. McLennan  
Australian Statistician

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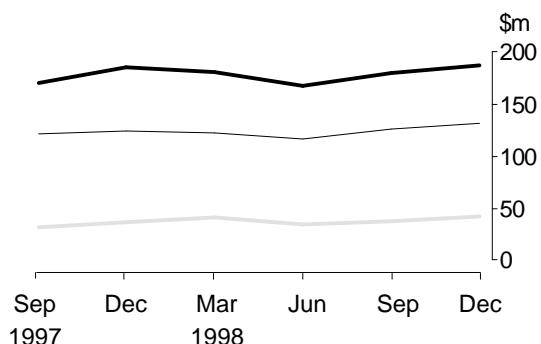
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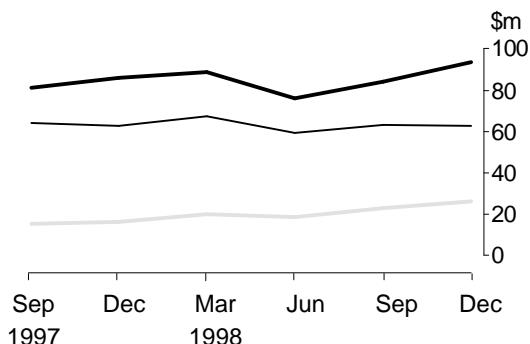
## ACCOMMODATION TAKINGS - QUARTERLY

— Licensed hotels — Motels and guest houses — Serviced apartments

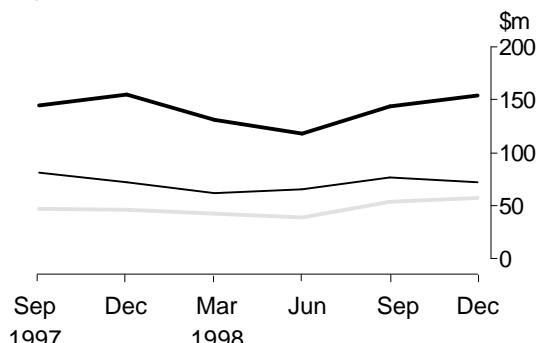
NEW SOUTH WALES



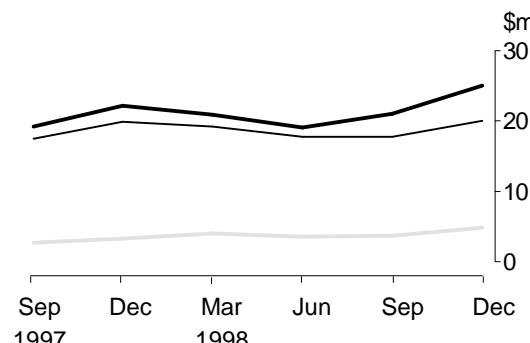
VICTORIA



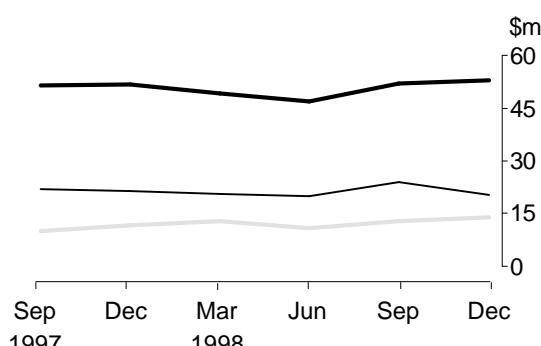
QUEENSLAND



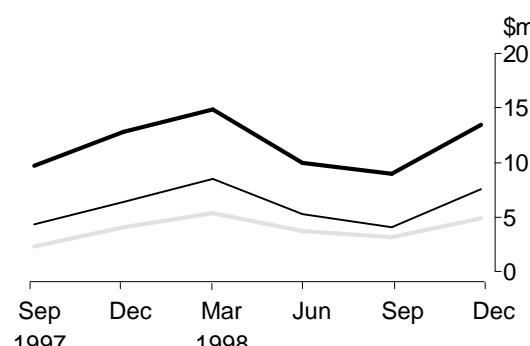
SOUTH AUSTRALIA



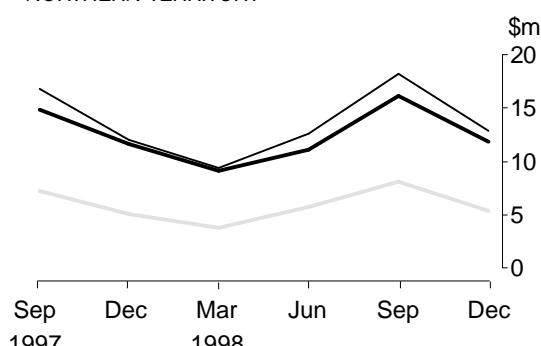
WESTERN AUSTRALIA



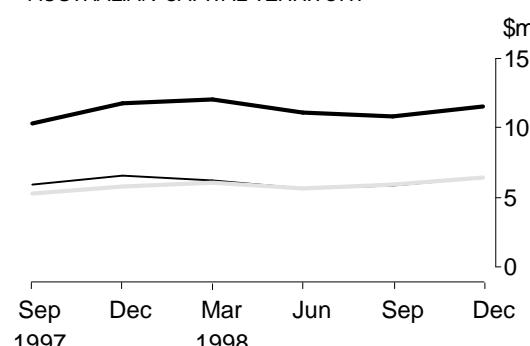
TASMANIA



NORTHERN TERRITORY



AUSTRALIAN CAPITAL TERRITORY



## 1

## SUMMARY OF ACCOMMODATION ESTABLISHMENTS (a)—Australia

| Period                                  | Establishments | Guest rooms | Bed spaces | Persons employed | Room nights occupied | Room occupancy rate | Guest nights | Bed occupancy rate | Guest arrivals | Average length of stay | Takings from accommodation |
|---|----------------|-------------|------------|------------------|----------------------|---------------------|--------------|--------------------|----------------|------------------------|----------------------------|
|   |                | no.         | no.        | no.              | '000                 | %                   | '000         | %                  | '000           | days                   | \$'000                     |
| LICENSED HOTELS WITH FACILITIES         |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| <b>1997</b>                             |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| September quarter                       | 732            | 66 909      | 178 142    | 69 251           | 3 869.8              | 63.3                | 6 434.8      | 39.5               | 2 711.3        | 2.4                    | 500 972                    |
| December quarter                        | 738            | 68 027      | 182 349    | 73 629           | 4 004.8              | 64.6                | 6 573.9      | 39.6               | 2 852.8        | 2.3                    | 535 114                    |
| <b>1998</b>                             |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| March quarter                           | 750            | 69 124      | 185 113    | 72 522           | 3 816.8              | 61.6                | 6 209.9      | 37.4               | 2 688.9        | 2.3                    | 505 731                    |
| June quarter                            | 750            | 70 019      | 186 675    | 70 800           | 3 645.1              | 57.5                | 5 894.6      | 34.9               | 2 613.9        | 2.3                    | 458 529                    |
| September quarter                       | 751            | 70 414      | 190 182    | 71 240           | 4 036.0              | 62.5                | 6 704.6      | 38.4               | 2 894.4        | 2.3                    | 515 942                    |
| December quarter                        | 747            | 70 802      | 191 147    | 71 468           | 4 194.4              | 64.5                | 6 884.1      | 39.2               | 2 946.2        | 2.3                    | 550 378                    |
| Year ended December 1998                | ..             | ..          | ..         | ..               | 15 692.3             | 61.6                | 25 693.1     | 37.5               | 11 143.4       | 2.3                    | 2 030 580                  |
| MOTELS AND GUEST HOUSES WITH FACILITIES |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| <b>1997</b>                             |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| September quarter                       | 2 377          | 83 292      | 250 095    | 31 651           | 4 259.5              | 55.6                | 7 480.6      | 32.5               | 4 196.5        | 1.8                    | 333 223                    |
| December quarter                        | 2 377          | 83 476      | 250 289    | 31 304           | 4 224.1              | 55.0                | 7 477.4      | 32.5               | 4 146.0        | 1.8                    | 324 208                    |
| <b>1998</b>                             |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| March quarter                           | 2 377          | 83 427      | 249 154    | 31 150           | 4 033.8              | 53.9                | 7 193.5      | 32.2               | 3 895.3        | 1.8                    | 314 800                    |
| June quarter                            | 2 376          | 83 402      | 249 467    | 30 765           | 3 936.3              | 52.0                | 6 835.8      | 30.2               | 3 810.2        | 1.8                    | 301 598                    |
| September quarter                       | 2 387          | 84 322      | 250 991    | 31 463           | 4 208.0              | 54.4                | 7 444.4      | 32.3               | 4 203.4        | 1.8                    | 334 949                    |
| December quarter                        | 2 386          | 84 701      | 252 044    | 31 543           | 4 246.9              | 54.7                | 7 476.7      | 32.3               | 4 158.5        | 1.8                    | 331 903                    |
| Year ended December 1998                | ..             | ..          | ..         | ..               | 16 425.0             | 53.7                | 28 950.4     | 31.7               | 16 067.4       | 1.8                    | 1 283 251                  |
| SERVICED APARTMENTS                     |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| <b>1997</b>                             |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| September quarter                       | 460            | 19 987      | 71 919     | 7 771            | 1 179.6              | 64.2                | n.a.         | n.a.               | n.a.           | n.a.                   | 121 085                    |
| December quarter                        | 472            | 20 831      | 75 169     | 8 190            | 1 210.5              | 63.3                | n.a.         | n.a.               | n.a.           | n.a.                   | 127 928                    |
| <b>1998</b>                             |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| March quarter                           | 482            | 21 643      | 77 423     | 8 386            | 1 205.5              | 62.4                | 2 648.0      | 38.3               | 715.0          | 3.7                    | 134 968                    |
| June quarter                            | 502            | 22 671      | 80 897     | 8 504            | 1 143.3              | 55.6                | 2 444.5      | 33.3               | 721.0          | 3.4                    | 120 958                    |
| September quarter                       | 522            | 24 332      | 85 570     | 9 224            | 1 395.4              | 63.2                | 3 032.6      | 38.9               | 771.2          | 3.9                    | 147 171                    |
| December quarter                        | 552            | 26 558      | 93 563     | 9 863            | 1 463.1              | 60.6                | 3 199.3      | 37.5               | 869.1          | 3.7                    | 160 874                    |
| Year ended December 1998                | ..             | ..          | ..         | ..               | 5 207.2              | 60.5                | 11 324.4     | 37.0               | 3 076.3        | 3.7                    | 563 970                    |
| TOTAL ESTABLISHMENTS                    |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| <b>1997</b>                             |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| September quarter                       | 3 569          | 170 188     | 500 156    | 108 673          | 9 309.0              | 59.6                | n.a.         | n.a.               | n.a.           | n.a.                   | 955 280                    |
| December quarter                        | 3 587          | 172 334     | 507 807    | 113 123          | 9 439.3              | 59.8                | n.a.         | n.a.               | n.a.           | n.a.                   | 987 250                    |
| <b>1998</b>                             |                |             |            |                  |                      |                     |              |                    |                |                        |                            |
| March quarter                           | 3 609          | 174 194     | 511 690    | 112 058          | 9 056.0              | 58.0                | 16 051.3     | 35.0               | 7 299.2        | 2.2                    | 955 499                    |
| June quarter                            | 3 628          | 176 092     | 517 039    | 110 069          | 8 724.6              | 54.6                | 15 175.0     | 32.4               | 7 145.0        | 2.1                    | 881 085                    |
| September quarter                       | 3 660          | 179 068     | 526 743    | 111 927          | 9 639.4              | 58.7                | 17 181.6     | 35.6               | 7 869.0        | 2.2                    | 998 062                    |
| December quarter                        | 3 685          | 182 061     | 536 754    | 112 874          | 9 904.4              | 59.4                | 17 560.1     | 35.7               | 7 973.9        | 2.2                    | 1 043 155                  |
| Year ended December 1998                | ..             | ..          | ..         | ..               | 37 324.5             | 57.7                | 65 968.0     | 34.7               | 30 287.1       | 2.2                    | 3 877 800                  |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period   | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1     | 2      | 3       | 4       | 5     | Ungraded | Total   |
|--|---------------------------------------|-------------------------------|------------------------|-------|--------|---------|---------|-------|----------|---------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |                                       |                               |                        |       |        |         |         |       |          |         |
| <b>December quarter 1997</b>                     |                                       |                               |                        |       |        |         |         |       |          |         |
| Establishments                                   | 174                                   | 965                           | 110                    | 33    | 210    | 661     | 123     | 13    | 209      | 1 249   |
| Guest rooms                                      | 19 498                                | 31 121                        | 4 815                  | 1 098 | 6 074  | 23 310  | n.p.    | n.p.  | 9 285    | 55 434  |
| Bed spaces                                       | 48 326                                | 95 465                        | 17 196                 | 4 060 | 18 223 | 69 885  | n.p.    | n.p.  | 27 414   | 160 987 |
| Persons employed                                 | 20 375                                | 11 775                        | 2 096                  | 344   | 2 185  | 9 444   | n.p.    | n.p.  | 9 413    | 34 246  |
| <b>December quarter 1998</b>                     |                                       |                               |                        |       |        |         |         |       |          |         |
| Establishments                                   | 174                                   | 986                           | 122                    | 40    | 197    | 655     | 166     | 14    | 210      | 1 282   |
| Guest rooms                                      | 19 881                                | 33 026                        | 5 614                  | 1 378 | 5 920  | 21 982  | 16 167  | 3 513 | 9 561    | 58 521  |
| Bed spaces                                       | 49 960                                | 99 153                        | 19 884                 | 4 875 | 18 124 | 65 989  | 44 980  | 8 796 | 26 233   | 168 997 |
| Persons employed                                 | 19 375                                | 12 438                        | 2 208                  | 323   | 2 076  | 8 494   | 11 457  | 7 414 | 4 257    | 34 021  |
| ROOM NIGHTS OCCUPIED ('000)                      |                                       |                               |                        |       |        |         |         |       |          |         |
| <b>1997</b>                                      |                                       |                               |                        |       |        |         |         |       |          |         |
| December quarter                                 | 1 213.3                               | 1 575.3                       | 292.4                  | 30.4  | 269.6  | 1 265.5 | n.p.    | n.p.  | 451.7    | 3 081.0 |
| <b>1998</b>                                      |                                       |                               |                        |       |        |         |         |       |          |         |
| October  | 430.1                                 | 611.9                         | 114.7                  | 14.7  | 103.5  | 433.7   | 372.4   | 85.8  | 146.6    | 1 156.7 |
| November   | 432.0                                 | 539.3                         | 107.7                  | 14.0  | 89.1   | 378.8   | 362.1   | 84.0  | 151.1    | 1 079.1 |
| December   | 375.8                                 | 493.2                         | 105.7                  | 12.3  | 85.5   | 346.5   | 321.3   | 74.0  | 135.1    | 974.7   |
| December quarter                                 | 1 237.9                               | 1 644.4                       | 328.2                  | 40.9  | 278.1  | 1 158.9 | 1 055.8 | 243.9 | 432.8    | 3 210.5 |
| ROOM OCCUPANCY RATES (%)                         |                                       |                               |                        |       |        |         |         |       |          |         |
| <b>1997</b>                                      |                                       |                               |                        |       |        |         |         |       |          |         |
| December quarter                                 | 68.6                                  | 55.1                          | 66.0                   | 30.1  | 48.2   | 59.1    | n.p.    | n.p.  | 54.6     | 60.8    |
| <b>1998</b>                                      |                                       |                               |                        |       |        |         |         |       |          |         |
| October  | 70.0                                  | 60.1                          | 65.9                   | 34.4  | 56.4   | 63.7    | 74.4    | 78.8  | 50.7     | 64.1    |
| November   | 72.6                                  | 54.7                          | 64.0                   | 33.8  | 50.2   | 57.5    | 74.7    | 79.7  | 53.8     | 61.7    |
| December   | 61.1                                  | 48.3                          | 60.8                   | 28.7  | 46.6   | 50.9    | 64.1    | 68.0  | 46.0     | 53.8    |
| December quarter                                 | 67.8                                  | 54.4                          | 63.5                   | 32.3  | 51.1   | 57.3    | 71.0    | 75.5  | 50.1     | 59.8    |
| GUEST NIGHTS ('000)                              |                                       |                               |                        |       |        |         |         |       |          |         |
| <b>1997</b>                                      |                                       |                               |                        |       |        |         |         |       |          |         |
| December quarter                                 | 1 890.9                               | 2 868.2                       | n.a.                   | n.a.  | n.a.   | n.a.    | n.a.    | n.a.  | n.a.     | n.a.    |
| <b>1998</b>                                      |                                       |                               |                        |       |        |         |         |       |          |         |
| October  | 668.5                                 | 1 109.1                       | 229.9                  | 26.7  | 197.4  | 804.4   | 613.7   | 134.3 | 231.0    | 2 007.5 |
| November   | 653.8                                 | 914.1                         | 207.2                  | 24.1  | 161.2  | 656.6   | 569.8   | 130.0 | 233.4    | 1 775.1 |
| December   | 625.2                                 | 924.4                         | 226.9                  | 21.4  | 167.8  | 669.9   | 563.5   | 129.1 | 224.7    | 1 776.5 |
| December quarter                                 | 1 947.5                               | 2 947.6                       | 664.0                  | 72.2  | 526.4  | 2 131.0 | 1 747.0 | 393.4 | 689.1    | 5 559.1 |
| BED OCCUPANCY RATES (%)                          |                                       |                               |                        |       |        |         |         |       |          |         |
| <b>1997</b>                                      |                                       |                               |                        |       |        |         |         |       |          |         |
| December quarter                                 | 43.4                                  | 32.7                          | n.a.                   | n.a.  | n.a.   | n.a.    | n.a.    | n.a.  | n.a.     | n.a.    |
| <b>1998</b>                                      |                                       |                               |                        |       |        |         |         |       |          |         |
| October  | 43.3                                  | 36.3                          | 37.3                   | 17.6  | 35.1   | 39.3    | 44.1    | 49.2  | 29.1     | 38.5    |
| November   | 43.7                                  | 30.9                          | 34.7                   | 16.5  | 29.7   | 33.2    | 42.2    | 49.3  | 30.3     | 35.1    |
| December   | 40.4                                  | 30.1                          | 36.8                   | 14.2  | 29.9   | 32.8    | 40.4    | 47.4  | 27.9     | 34.0    |
| December quarter                                 | 42.5                                  | 32.5                          | 36.3                   | 16.1  | 31.6   | 35.1    | 42.2    | 48.6  | 29.1     | 35.9    |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## 2

ACCOMMODATION ESTABLISHMENTS (a)—NSW *continued*

## STAR GRADING .....

| Period  | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1     | 2      | 3       | 4       | 5      | Ungraded | Total   |
|---|---------------------------------------|-------------------------------|------------------------|-------|--------|---------|---------|--------|----------|---------|
| GUEST ARRIVALS ('000)                             |                                       |                               |                        |       |        |         |         |        |          |         |
| <b>1997</b>                                       |                                       |                               |                        |       |        |         |         |        |          |         |
| December quarter                                  | 855.5                                 | 1 703.5                       | n.a.                   | n.a.  | n.a.   | n.a.    | n.a.    | n.a.   | n.a.     | n.a.    |
| <b>1998</b>                                       |                                       |                               |                        |       |        |         |         |        |          |         |
| October   | 285.2                                 | 662.5                         | 70.4                   | 13.7  | 114.0  | 450.5   | 294.5   | 46.6   | 98.8     | 1 018.2 |
| November  | 285.3                                 | 543.0                         | 64.3                   | 12.3  | 91.6   | 366.0   | 278.5   | 46.6   | 97.4     | 892.5   |
| December  | 269.1                                 | 554.5                         | 64.4                   | 10.7  | 95.7   | 377.7   | 265.8   | 46.4   | 91.6     | 887.9   |
| December quarter                                  | 839.6                                 | 1 760.0                       | 199.0                  | 36.7  | 301.3  | 1 194.3 | 838.9   | 139.6  | 287.9    | 2 798.6 |
| AVERAGE LENGTH OF STAY (days)                     |                                       |                               |                        |       |        |         |         |        |          |         |
| <b>1997</b>                                       |                                       |                               |                        |       |        |         |         |        |          |         |
| December quarter                                  | 2.2                                   | 1.7                           | n.a.                   | n.a.  | n.a.   | n.a.    | n.a.    | n.a.   | n.a.     | n.a.    |
| <b>1998</b>                                       |                                       |                               |                        |       |        |         |         |        |          |         |
| December quarter                                  | 2.3                                   | 1.7                           | 3.3                    | 2.0   | 1.7    | 1.8     | 2.1     | 2.8    | 2.4      | 2.0     |
| TAKINGS FROM ACCOMMODATION (\$'000) (b)           |                                       |                               |                        |       |        |         |         |        |          |         |
| <b>1997</b>                                       |                                       |                               |                        |       |        |         |         |        |          |         |
| December quarter                                  | 184 574                               | 123 421                       | 35 655                 | 1 443 | 16 299 | 104 906 | n.p.    | n.p.   | 56 685   | 343 650 |
| <b>1998</b>                                       |                                       |                               |                        |       |        |         |         |        |          |         |
| October   | 65 037                                | 47 914                        | 14 453                 | 812   | 6 505  | 35 559  | 48 203  | 20 048 | 16 277   | 127 404 |
| November  | 65 292                                | 42 822                        | 13 321                 | 757   | 5 689  | 31 211  | 47 086  | 19 467 | 17 226   | 121 435 |
| December  | 56 074                                | 40 012                        | 14 247                 | 707   | 5 610  | 29 703  | 42 093  | 17 384 | 14 836   | 110 334 |
| December quarter                                  | 186 403                               | 130 748                       | 42 021                 | 2 276 | 17 804 | 96 473  | 137 382 | 56 899 | 48 339   | 359 172 |
| AVERAGE TAKINGS PER ROOM NIGHT OCCUPIED (\$) (b)  |                                       |                               |                        |       |        |         |         |        |          |         |
| <b>1997</b>                                       |                                       |                               |                        |       |        |         |         |        |          |         |
| December quarter                                  | 152.1                                 | 78.3                          | 122.0                  | 47.4  | 60.5   | 82.9    | n.p.    | n.p.   | 125.5    | 111.5   |
| <b>1998</b>                                       |                                       |                               |                        |       |        |         |         |        |          |         |
| October   | 151.2                                 | 78.3                          | 126.0                  | 55.3  | 62.9   | 82.0    | 129.4   | 233.6  | 111.0    | 110.1   |
| November  | 151.1                                 | 79.4                          | 123.6                  | 54.2  | 63.8   | 82.4    | 130.0   | 231.7  | 114.0    | 112.5   |
| December  | 149.2                                 | 81.1                          | 134.8                  | 57.6  | 65.6   | 85.7    | 131.0   | 234.9  | 109.8    | 113.2   |
| December quarter                                  | 150.6                                 | 79.5                          | 128.1                  | 55.6  | 64.0   | 83.2    | 130.1   | 233.3  | 111.7    | 111.9   |
| AVERAGE TAKINGS PER AVAILABLE ROOM NIGHT (\$) (b) |                                       |                               |                        |       |        |         |         |        |          |         |
| <b>1997</b>                                       |                                       |                               |                        |       |        |         |         |        |          |         |
| December quarter                                  | 104.4                                 | 43.2                          | 80.5                   | 14.3  | 29.2   | 49.0    | n.p.    | n.p.   | 68.5     | 67.8    |
| <b>1998</b>                                       |                                       |                               |                        |       |        |         |         |        |          |         |
| October   | 105.9                                 | 47.1                          | 83.0                   | 19.0  | 35.4   | 52.2    | 96.3    | 184.1  | 56.3     | 70.6    |
| November  | 109.7                                 | 43.5                          | 79.1                   | 18.3  | 32.0   | 47.4    | 97.1    | 184.7  | 61.4     | 69.4    |
| December  | 91.2                                  | 39.2                          | 81.9                   | 16.6  | 30.6   | 43.6    | 84.0    | 159.6  | 50.5     | 60.9    |
| December quarter                                  | 102.2                                 | 43.2                          | 81.4                   | 18.0  | 32.7   | 47.7    | 92.4    | 176.1  | 56.0     | 66.9    |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

(b) Including bed tax where applicable.

## 3

## ACCOMMODATION ESTABLISHMENTS (a)—Vic.

## STAR GRADING .....

| Period   | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1    | 2     | 3       | 4      | 5     | Ungraded | Total   |
|--|---------------------------------------|-------------------------------|------------------------|------|-------|---------|--------|-------|----------|---------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |                                       |                               |                        |      |       |         |        |       |          |         |
| <b>December quarter 1997</b>                     |                                       |                               |                        |      |       |         |        |       |          |         |
| Establishments                                   | 114                                   | 505                           | 42                     | 4    | 87    | 388     | 101    | 11    | 70       | 661     |
| Guest rooms                                      | 9 225                                 | 16 505                        | 1 886                  | 94   | 2 629 | 11 821  | 7 829  | 2 996 | 2 247    | 27 616  |
| Bed spaces                                       | 22 759                                | 47 438                        | 5 813                  | 251  | 7 287 | 34 329  | 20 069 | 7 410 | 6 664    | 76 010  |
| Persons employed                                 | 14 584                                | 5 965                         | 929                    | 50   | 986   | 4 377   | 5 229  | 9 783 | 1 053    | 21 478  |
| <b>December quarter 1998</b>                     |                                       |                               |                        |      |       |         |        |       |          |         |
| Establishments                                   | 118                                   | 503                           | 61                     | 4    | 92    | 382     | 126    | 11    | 67       | 682     |
| Guest rooms                                      | 10 330                                | 16 174                        | 3 213                  | 93   | 2 422 | 11 972  | 9 857  | 2 974 | 2 399    | 29 717  |
| Bed spaces                                       | 25 269                                | 47 170                        | 9 537                  | 261  | 7 287 | 34 518  | 26 102 | 6 690 | 7 118    | 81 976  |
| Persons employed                                 | 13 741                                | 5 875                         | 1 197                  | 37   | 922   | 4 055   | 5 828  | 8 777 | 1 194    | 20 813  |
| ROOM NIGHTS OCCUPIED ('000)                      |                                       |                               |                        |      |       |         |        |       |          |         |
| <b>1997</b>                                      |                                       |                               |                        |      |       |         |        |       |          |         |
| December quarter                                 | 583.2                                 | 779.2                         | 121.6                  | 2.2  | 102.9 | 578.4   | 493.2  | 214.7 | 92.5     | 1 484.0 |
| <b>1998</b>                                      |                                       |                               |                        |      |       |         |        |       |          |         |
| October  | 225.5                                 | 274.8                         | 69.0                   | 0.7  | 31.6  | 208.6   | 220.6  | 73.2  | 34.7     | 569.4   |
| November   | 227.4                                 | 258.9                         | 66.4                   | 0.7  | 29.1  | 196.5   | 217.2  | 75.4  | 33.9     | 552.7   |
| December   | 194.2                                 | 223.0                         | 63.3                   | 0.6  | 28.1  | 173.6   | 184.0  | 65.3  | 28.9     | 480.5   |
| December quarter                                 | 647.2                                 | 756.7                         | 198.7                  | 2.0  | 88.7  | 578.7   | 621.8  | 213.9 | 97.5     | 1 602.6 |
| ROOM OCCUPANCY RATES (%)                         |                                       |                               |                        |      |       |         |        |       |          |         |
| <b>1997</b>                                      |                                       |                               |                        |      |       |         |        |       |          |         |
| December quarter                                 | 68.7                                  | 51.3                          | 70.1                   | 25.6 | 42.5  | 53.2    | 68.5   | 77.9  | 44.8     | 58.4    |
| <b>1998</b>                                      |                                       |                               |                        |      |       |         |        |       |          |         |
| October  | 70.5                                  | 54.8                          | 69.3                   | 25.5 | 42.0  | 56.2    | 72.3   | 79.4  | 46.7     | 61.8    |
| November   | 73.5                                  | 53.4                          | 68.9                   | 24.7 | 40.0  | 54.7    | 73.6   | 84.5  | 47.1     | 62.0    |
| December   | 60.8                                  | 44.6                          | 63.5                   | 21.2 | 37.4  | 46.8    | 60.6   | 70.8  | 38.9     | 52.3    |
| December quarter                                 | 68.2                                  | 50.9                          | 67.2                   | 23.8 | 39.8  | 52.5    | 68.8   | 78.2  | 44.2     | 58.7    |
| GUEST NIGHTS ('000)                              |                                       |                               |                        |      |       |         |        |       |          |         |
| <b>1997</b>                                      |                                       |                               |                        |      |       |         |        |       |          |         |
| December quarter                                 | 887.2                                 | 1 336.5                       | n.a.                   | n.a. | n.a.  | n.a.    | n.a.   | n.a.  | n.a.     | n.a.    |
| <b>1998</b>                                      |                                       |                               |                        |      |       |         |        |       |          |         |
| October  | 331.4                                 | 470.1                         | 124.8                  | 1.0  | 57.3  | 365.8   | 338.2  | 103.9 | 59.9     | 926.2   |
| November   | 335.0                                 | 435.4                         | 114.6                  | 0.9  | 53.7  | 339.5   | 328.6  | 106.7 | 55.6     | 885.0   |
| December   | 303.5                                 | 391.0                         | 121.8                  | 0.9  | 53.6  | 313.0   | 302.5  | 98.3  | 48.0     | 816.3   |
| December quarter                                 | 969.8                                 | 1 296.5                       | 361.1                  | 2.8  | 164.6 | 1 018.2 | 969.4  | 308.9 | 163.5    | 2 627.4 |
| BED OCCUPANCY RATES (%)                          |                                       |                               |                        |      |       |         |        |       |          |         |
| <b>1997</b>                                      |                                       |                               |                        |      |       |         |        |       |          |         |
| December quarter                                 | 42.4                                  | 30.6                          | n.a.                   | n.a. | n.a.  | n.a.    | n.a.   | n.a.  | n.a.     | n.a.    |
| <b>1998</b>                                      |                                       |                               |                        |      |       |         |        |       |          |         |
| October  | 42.4                                  | 32.1                          | 42.2                   | 12.6 | 25.4  | 34.2    | 41.9   | 50.1  | 27.2     | 36.5    |
| November   | 44.3                                  | 30.8                          | 40.1                   | 11.6 | 24.6  | 32.8    | 42.1   | 53.1  | 26.0     | 36.0    |
| December   | 38.8                                  | 26.8                          | 41.2                   | 11.3 | 23.7  | 29.2    | 37.6   | 47.4  | 21.7     | 32.2    |
| December quarter                                 | 41.8                                  | 29.9                          | 41.2                   | 11.8 | 24.6  | 32.1    | 40.5   | 50.2  | 25.0     | 34.9    |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## 3

ACCOMMODATION ESTABLISHMENTS (a)—Vic. *continued*

## STAR GRADING .....

| Period  | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1    | 2     | 3      | 4      | 5      | Ungraded | Total   |
|---|---------------------------------------|-------------------------------|------------------------|------|-------|--------|--------|--------|----------|---------|
| GUEST ARRIVALS ('000)                         |                                       |                               |                        |      |       |        |        |        |          |         |
| <b>1997</b>                                   |                                       |                               |                        |      |       |        |        |        |          |         |
| December quarter                              | 423.0                                 | 769.6                         | n.a.                   | n.a. | n.a.  | n.a.   | n.a.   | n.a.   | n.a.     | n.a.    |
| <b>1998</b>                                   |                                       |                               |                        |      |       |        |        |        |          |         |
| October                                       | 151.4                                 | 271.0                         | 37.4                   | 0.5  | 32.3  | 198.8  | 156.8  | 42.6   | 28.9     | 459.8   |
| November                                      | 150.9                                 | 246.0                         | 33.2                   | 0.6  | 29.9  | 177.2  | 150.4  | 43.8   | 28.3     | 430.1   |
| December                                      | 138.6                                 | 229.2                         | 34.7                   | 0.6  | 30.2  | 170.6  | 139.8  | 39.7   | 21.6     | 402.5   |
| December quarter                              | 440.9                                 | 746.2                         | 105.4                  | 1.8  | 92.4  | 546.5  | 447.0  | 126.0  | 78.8     | 1 292.5 |
| AVERAGE LENGTH OF STAY (days)                 |                                       |                               |                        |      |       |        |        |        |          |         |
| <b>1997</b>                                   |                                       |                               |                        |      |       |        |        |        |          |         |
| December quarter                              | 2.1                                   | 1.7                           | n.a.                   | n.a. | n.a.  | n.a.   | n.a.   | n.a.   | n.a.     | n.a.    |
| <b>1998</b>                                   |                                       |                               |                        |      |       |        |        |        |          |         |
| December quarter                              | 2.2                                   | 1.7                           | 3.4                    | 1.6  | 1.8   | 1.9    | 2.2    | 2.5    | 2.1      | 2.0     |
| TAKINGS FROM ACCOMMODATION (\$'000)           |                                       |                               |                        |      |       |        |        |        |          |         |
| <b>1997</b>                                   |                                       |                               |                        |      |       |        |        |        |          |         |
| December quarter                              | 85 850                                | 62 356                        | 15 936                 | 65   | 6 523 | 44 218 | 62 084 | 43 015 | 8 237    | 164 141 |
| <b>1998</b>                                   |                                       |                               |                        |      |       |        |        |        |          |         |
| October                                       | 32 518                                | 22 464                        | 9 207                  | 25   | 1 742 | 16 380 | 27 464 | 15 158 | 3 421    | 64 189  |
| November                                      | 33 778                                | 21 490                        | 8 917                  | 21   | 1 628 | 15 532 | 27 577 | 16 006 | 3 420    | 64 184  |
| December                                      | 26 954                                | 18 720                        | 8 159                  | 22   | 1 602 | 13 771 | 22 163 | 13 349 | 2 928    | 53 834  |
| December quarter                              | 93 250                                | 62 674                        | 26 283                 | 67   | 4 971 | 45 683 | 77 204 | 44 513 | 9 769    | 182 207 |
| AVERAGE TAKINGS PER ROOM NIGHT OCCUPIED (\$)  |                                       |                               |                        |      |       |        |        |        |          |         |
| <b>1997</b>                                   |                                       |                               |                        |      |       |        |        |        |          |         |
| December quarter                              | 147.2                                 | 80.0                          | 131.0                  | 29.3 | 63.4  | 76.4   | 125.9  | 200.3  | 89.0     | 110.6   |
| <b>1998</b>                                   |                                       |                               |                        |      |       |        |        |        |          |         |
| October                                       | 144.2                                 | 81.7                          | 133.4                  | 33.8 | 55.2  | 78.5   | 124.5  | 207.1  | 98.5     | 112.7   |
| November                                      | 148.5                                 | 83.0                          | 134.3                  | 30.7 | 56.0  | 79.1   | 127.0  | 212.2  | 101.0    | 116.1   |
| December                                      | 138.8                                 | 84.0                          | 128.9                  | 35.2 | 57.1  | 79.3   | 120.5  | 204.4  | 101.2    | 112.0   |
| December quarter                              | 144.1                                 | 82.8                          | 132.3                  | 33.2 | 56.0  | 78.9   | 124.2  | 208.1  | 100.1    | 113.7   |
| AVERAGE TAKINGS PER AVAILABLE ROOM NIGHT (\$) |                                       |                               |                        |      |       |        |        |        |          |         |
| <b>1997</b>                                   |                                       |                               |                        |      |       |        |        |        |          |         |
| December quarter                              | 101.2                                 | 41.1                          | 91.8                   | 7.5  | 27.0  | 40.7   | 86.2   | 156.1  | 39.8     | 64.6    |
| <b>1998</b>                                   |                                       |                               |                        |      |       |        |        |        |          |         |
| October                                       | 101.7                                 | 44.8                          | 92.4                   | 8.6  | 23.2  | 44.1   | 90.0   | 164.4  | 46.0     | 69.7    |
| November                                      | 109.2                                 | 44.3                          | 92.5                   | 7.6  | 22.4  | 43.2   | 93.4   | 179.4  | 47.5     | 72.0    |
| December                                      | 84.3                                  | 37.4                          | 81.9                   | 7.5  | 21.3  | 37.1   | 73.0   | 144.8  | 39.4     | 58.6    |
| December quarter                              | 98.3                                  | 42.2                          | 88.9                   | 7.9  | 22.3  | 41.5   | 85.4   | 162.7  | 44.3     | 66.7    |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period   | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1     | 2      | 3       | 4       | 5      | Ungraded | Total   |
|--|---------------------------------------|-------------------------------|------------------------|-------|--------|---------|---------|--------|----------|---------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |                                       |                               |                        |       |        |         |         |        |          |         |
| <b>December quarter 1997</b>                     |                                       |                               |                        |       |        |         |         |        |          |         |
| Establishments                                   | 165                                   | 520                           | 202                    | 15    | 156    | 371     | 116     | 18     | 211      | 887     |
| Guest rooms                                      | 20 017                                | 18 629                        | 8 656                  | 383   | 4 314  | 14 889  | n.p.    | n.p.   | 9 553    | 47 302  |
| Bed spaces                                       | 61 475                                | 56 652                        | 32 763                 | 1 005 | 13 218 | 46 020  | n.p.    | n.p.   | 32 584   | 150 890 |
| Persons employed                                 | 21 853                                | 7 032                         | 3 116                  | 174   | 1 547  | 6 847   | n.p.    | n.p.   | 3 406    | 32 001  |
| <b>December quarter 1998</b>                     |                                       |                               |                        |       |        |         |         |        |          |         |
| Establishments                                   | 171                                   | 516                           | 235                    | 20    | 120    | 451     | 194     | 22     | 115      | 922     |
| Guest rooms                                      | 20 735                                | 18 436                        | 11 178                 | 505   | 3 215  | 17 790  | 16 906  | 5 003  | 6 930    | 50 349  |
| Bed spaces                                       | 64 386                                | 55 281                        | 40 990                 | 1 367 | 9 887  | 56 479  | 55 639  | 15 602 | 21 683   | 160 657 |
| Persons employed                                 | 21 314                                | 6 704                         | 4 024                  | 172   | 1 353  | 7 265   | 11 967  | 8 145  | 3 140    | 32 042  |
| ROOM NIGHTS OCCUPIED ('000)                      |                                       |                               |                        |       |        |         |         |        |          |         |
| <b>1997</b>                                      |                                       |                               |                        |       |        |         |         |        |          |         |
| December quarter                                 | 1 163.8                               | 982.8                         | 481.4                  | 16.7  | 194.1  | 812.1   | n.p.    | n.p.   | 485.9    | 2 628.0 |
| <b>1998</b>                                      |                                       |                               |                        |       |        |         |         |        |          |         |
| October  | 448.3                                 | 365.1                         | 210.8                  | 7.5   | 53.8   | 360.0   | 363.7   | 121.7  | 117.6    | 1 024.2 |
| November   | 403.2                                 | 335.4                         | 179.2                  | 7.0   | 47.8   | 315.7   | 331.9   | 112.5  | 103.0    | 917.9   |
| December   | 372.5                                 | 291.2                         | 187.3                  | 6.8   | 46.8   | 289.9   | 306.0   | 95.8   | 105.6    | 851.0   |
| December quarter                                 | 1 224.0                               | 991.7                         | 577.3                  | 21.3  | 148.4  | 965.6   | 1 001.6 | 329.9  | 326.2    | 2 793.0 |
| ROOM OCCUPANCY RATES (%)                         |                                       |                               |                        |       |        |         |         |        |          |         |
| <b>1997</b>                                      |                                       |                               |                        |       |        |         |         |        |          |         |
| December quarter                                 | 64.4                                  | 57.4                          | 60.7                   | 47.5  | 49.0   | 59.3    | n.p.    | n.p.   | 57.7     | 60.9    |
| <b>1998</b>                                      |                                       |                               |                        |       |        |         |         |        |          |         |
| October  | 69.8                                  | 63.9                          | 63.0                   | 47.9  | 54.5   | 65.3    | 69.6    | 78.5   | 57.5     | 66.2    |
| November   | 64.9                                  | 60.7                          | 54.7                   | 46.3  | 50.0   | 59.2    | 65.6    | 74.9   | 51.1     | 61.1    |
| December   | 58.0                                  | 51.0                          | 54.6                   | 43.4  | 47.5   | 52.6    | 58.5    | 61.8   | 49.9     | 54.7    |
| December quarter                                 | 64.3                                  | 58.5                          | 57.4                   | 45.9  | 50.7   | 59.0    | 64.5    | 71.7   | 52.8     | 60.6    |
| GUEST NIGHTS ('000)                              |                                       |                               |                        |       |        |         |         |        |          |         |
| <b>1997</b>                                      |                                       |                               |                        |       |        |         |         |        |          |         |
| December quarter                                 | 2 184.6                               | 1 748.1                       | n.a.                   | n.a.  | n.a.   | n.a.    | n.a.    | n.a.   | n.a.     | n.a.    |
| <b>1998</b>                                      |                                       |                               |                        |       |        |         |         |        |          |         |
| October  | 834.0                                 | 640.8                         | 509.6                  | 12.7  | 95.5   | 707.9   | 712.1   | 218.6  | 237.6    | 1 984.4 |
| November   | 729.1                                 | 567.3                         | 415.9                  | 11.1  | 82.4   | 588.4   | 626.6   | 199.2  | 204.7    | 1 712.4 |
| December   | 739.0                                 | 548.6                         | 474.3                  | 11.5  | 85.6   | 610.3   | 636.9   | 185.1  | 232.4    | 1 761.9 |
| December quarter                                 | 2 302.2                               | 1 756.7                       | 1 399.8                | 35.3  | 263.5  | 1 906.5 | 1 975.6 | 602.9  | 674.8    | 5 458.7 |
| BED OCCUPANCY RATES (%)                          |                                       |                               |                        |       |        |         |         |        |          |         |
| <b>1997</b>                                      |                                       |                               |                        |       |        |         |         |        |          |         |
| December quarter                                 | 39.2                                  | 33.6                          | n.a.                   | n.a.  | n.a.   | n.a.    | n.a.    | n.a.   | n.a.     | n.a.    |
| <b>1998</b>                                      |                                       |                               |                        |       |        |         |         |        |          |         |
| October  | 41.9                                  | 37.4                          | 41.2                   | 30.0  | 31.6   | 40.4    | 41.4    | 45.2   | 36.9     | 40.2    |
| November   | 37.8                                  | 34.2                          | 34.5                   | 27.0  | 28.2   | 34.8    | 37.7    | 42.6   | 32.3     | 35.7    |
| December   | 37.1                                  | 32.0                          | 37.7                   | 27.2  | 28.3   | 34.9    | 37.0    | 38.3   | 35.0     | 35.5    |
| December quarter                                 | 38.9                                  | 34.6                          | 37.8                   | 28.1  | 29.4   | 36.7    | 38.7    | 42.0   | 34.8     | 37.1    |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period  | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1    | 2      | 3      | 4       | 5      | Ungraded | Total   |
|---|---------------------------------------|-------------------------------|------------------------|------|--------|--------|---------|--------|----------|---------|
| GUEST ARRIVALS ('000)                         |                                       |                               |                        |      |        |        |         |        |          |         |
| <b>1997</b>                                   |                                       |                               |                        |      |        |        |         |        |          |         |
| December quarter                              | 812.3                                 | 869.4                         | n.a.                   | n.a. | n.a.   | n.a.   | n.a.    | n.a.   | n.a.     | n.a.    |
| <b>1998</b>                                   |                                       |                               |                        |      |        |        |         |        |          |         |
| October                                       | 301.6                                 | 306.4                         | 116.1                  | 5.8  | 53.4   | 280.2  | 249.1   | 62.6   | 73.0     | 724.1   |
| November                                      | 279.1                                 | 270.4                         | 98.0                   | 4.9  | 45.5   | 243.1  | 227.3   | 61.1   | 65.5     | 647.4   |
| December                                      | 276.0                                 | 270.0                         | 108.5                  | 5.2  | 46.6   | 247.6  | 230.5   | 53.8   | 70.9     | 654.5   |
| December quarter                              | 856.7                                 | 846.7                         | 322.5                  | 15.8 | 145.5  | 770.9  | 706.9   | 177.4  | 209.4    | 2 026.0 |
| AVERAGE LENGTH OF STAY (days)                 |                                       |                               |                        |      |        |        |         |        |          |         |
| <b>1997</b>                                   |                                       |                               |                        |      |        |        |         |        |          |         |
| December quarter                              | 2.7                                   | 2.0                           | n.a.                   | n.a. | n.a.   | n.a.   | n.a.    | n.a.   | n.a.     | n.a.    |
| <b>1998</b>                                   |                                       |                               |                        |      |        |        |         |        |          |         |
| December quarter                              | 2.7                                   | 2.1                           | 4.3                    | 2.2  | 1.8    | 2.5    | 2.8     | 3.4    | 3.2      | 2.7     |
| TAKINGS FROM ACCOMMODATION (\$'000)           |                                       |                               |                        |      |        |        |         |        |          |         |
| <b>1997</b>                                   |                                       |                               |                        |      |        |        |         |        |          |         |
| December quarter                              | 154 555                               | 72 009                        | 46 390                 | 591  | 11 452 | 64 098 | n.p.    | n.p.   | 42 486   | 272 954 |
| <b>1998</b>                                   |                                       |                               |                        |      |        |        |         |        |          |         |
| October                                       | 58 637                                | 26 409                        | 20 128                 | 282  | 3 520  | 27 776 | 39 277  | 23 770 | 10 548   | 105 173 |
| November                                      | 50 079                                | 23 930                        | 16 775                 | 261  | 3 104  | 23 333 | 34 300  | 20 687 | 9 100    | 90 784  |
| December                                      | 47 273                                | 21 092                        | 20 185                 | 282  | 3 334  | 23 105 | 32 972  | 19 016 | 9 842    | 88 550  |
| December quarter                              | 155 989                               | 71 431                        | 57 088                 | 825  | 9 958  | 74 214 | 106 548 | 63 473 | 29 490   | 284 508 |
| AVERAGE TAKINGS PER ROOM NIGHT OCCUPIED (\$)  |                                       |                               |                        |      |        |        |         |        |          |         |
| <b>1997</b>                                   |                                       |                               |                        |      |        |        |         |        |          |         |
| December quarter                              | 132.8                                 | 73.3                          | 96.4                   | 35.3 | 59.0   | 78.9   | n.p.    | n.p.   | 87.4     | 103.9   |
| <b>1998</b>                                   |                                       |                               |                        |      |        |        |         |        |          |         |
| October                                       | 130.8                                 | 72.3                          | 95.5                   | 37.6 | 65.4   | 77.2   | 108.0   | 195.4  | 89.7     | 102.7   |
| November                                      | 124.2                                 | 71.4                          | 93.6                   | 37.2 | 65.0   | 73.9   | 103.3   | 183.9  | 88.3     | 98.9    |
| December                                      | 126.9                                 | 72.4                          | 107.8                  | 41.5 | 71.2   | 79.7   | 107.7   | 198.5  | 93.2     | 104.1   |
| December quarter                              | 127.4                                 | 72.0                          | 98.9                   | 38.7 | 67.1   | 76.9   | 106.4   | 192.4  | 90.4     | 101.9   |
| AVERAGE TAKINGS PER AVAILABLE ROOM NIGHT (\$) |                                       |                               |                        |      |        |        |         |        |          |         |
| <b>1997</b>                                   |                                       |                               |                        |      |        |        |         |        |          |         |
| December quarter                              | 85.5                                  | 42.1                          | 58.5                   | 16.8 | 28.9   | 46.8   | n.p.    | n.p.   | 50.5     | 63.3    |
| <b>1998</b>                                   |                                       |                               |                        |      |        |        |         |        |          |         |
| October                                       | 91.4                                  | 46.2                          | 60.1                   | 18.0 | 35.7   | 50.4   | 75.1    | 153.3  | 51.6     | 67.9    |
| November                                      | 80.6                                  | 43.3                          | 51.2                   | 17.2 | 32.5   | 43.7   | 67.8    | 137.8  | 45.2     | 60.5    |
| December                                      | 73.6                                  | 36.9                          | 58.9                   | 18.0 | 33.8   | 41.9   | 63.0    | 122.6  | 46.5     | 56.9    |
| December quarter                              | 81.9                                  | 42.1                          | 56.8                   | 17.8 | 34.0   | 45.4   | 68.7    | 137.9  | 47.7     | 61.8    |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period   | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1    | 2     | 3      | 4     | 5     | Ungraded | Total  |
|--|---------------------------------------|-------------------------------|------------------------|------|-------|--------|-------|-------|----------|--------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |                                       |                               |                        |      |       |        |       |       |          |        |
| <b>December quarter 1997</b>                     |                                       |                               |                        |      |       |        |       |       |          |        |
| Establishments                                   | 61                                    | 151                           | 17                     | 3    | 64    | 122    | 24    | 3     | 13       | 229    |
| Guest rooms                                      | 3 855                                 | 5 225                         | 626                    | 64   | 1 889 | 4 505  | 1 793 | 1 083 | 372      | 9 706  |
| Bed spaces                                       | 9 816                                 | 15 920                        | 2 045                  | 165  | 5 286 | 13 212 | 5 743 | 2 188 | 1 187    | 27 781 |
| Persons employed                                 | 3 906                                 | 2 133                         | 282                    | 68   | 1 018 | 2 488  | 1 475 | 1 082 | 190      | 6 321  |
| <b>December quarter 1998</b>                     |                                       |                               |                        |      |       |        |       |       |          |        |
| Establishments                                   | 61                                    | 146                           | 22                     | 3    | 57    | 124    | 35    | 3     | 7        | 229    |
| Guest rooms                                      | 4 053                                 | 5 135                         | 888                    | 91   | 1 627 | 4 720  | 2 391 | 1 081 | 166      | 10 076 |
| Bed spaces                                       | 10 110                                | 15 769                        | 2 994                  | 255  | 4 654 | 13 903 | 7 426 | 2 186 | 449      | 28 873 |
| Persons employed                                 | 4 136                                 | 2 117                         | 357                    | 33   | 855   | 2 591  | 1 859 | 1 122 | 150      | 6 610  |
| ROOM NIGHTS OCCUPIED ('000)                      |                                       |                               |                        |      |       |        |       |       |          |        |
| <b>1997</b>                                      |                                       |                               |                        |      |       |        |       |       |          |        |
| December quarter                                 | 217.3                                 | 277.7                         | 38.7                   | 1.9  | 76.8  | 243.1  | 116.5 | 78.6  | 16.8     | 533.8  |
| <b>1998</b>                                      |                                       |                               |                        |      |       |        |       |       |          |        |
| October  | 84.5                                  | 104.3                         | 18.9                   | 0.9  | 24.2  | 95.4   | 55.9  | 29.0  | 2.4      | 207.7  |
| November   | 79.8                                  | 88.3                          | 17.6                   | 0.6  | 19.1  | 82.0   | 53.4  | 28.4  | 2.1      | 185.6  |
| December   | 70.6                                  | 81.2                          | 17.4                   | 0.7  | 17.4  | 76.4   | 47.3  | 25.1  | 2.3      | 169.2  |
| December quarter                                 | 235.0                                 | 273.7                         | 53.9                   | 2.2  | 60.7  | 253.8  | 156.6 | 82.5  | 6.7      | 562.6  |
| ROOM OCCUPANCY RATES (%)                         |                                       |                               |                        |      |       |        |       |       |          |        |
| <b>1997</b>                                      |                                       |                               |                        |      |       |        |       |       |          |        |
| December quarter                                 | 61.3                                  | 57.9                          | 67.3                   | 32.4 | 44.5  | 58.7   | 70.6  | 78.9  | 49.1     | 59.9   |
| <b>1998</b>                                      |                                       |                               |                        |      |       |        |       |       |          |        |
| October  | 67.3                                  | 65.5                          | 68.7                   | 31.8 | 48.0  | 65.2   | 75.4  | 86.5  | 45.8     | 66.5   |
| November   | 65.6                                  | 57.5                          | 66.1                   | 22.3 | 39.7  | 57.9   | 74.4  | 87.6  | 41.3     | 61.5   |
| December   | 56.2                                  | 51.2                          | 63.2                   | 26.0 | 34.9  | 52.2   | 63.8  | 74.9  | 44.4     | 54.3   |
| December quarter                                 | 63.0                                  | 58.1                          | 66.0                   | 26.8 | 40.9  | 58.5   | 71.2  | 83.0  | 43.9     | 60.8   |
| GUEST NIGHTS ('000)                              |                                       |                               |                        |      |       |        |       |       |          |        |
| <b>1997</b>                                      |                                       |                               |                        |      |       |        |       |       |          |        |
| December quarter                                 | 328.3                                 | 464.3                         | n.a.                   | n.a. | n.a.  | n.a.   | n.a.  | n.a.  | n.a.     | n.a.   |
| <b>1998</b>                                      |                                       |                               |                        |      |       |        |       |       |          |        |
| October  | 128.2                                 | 175.6                         | 38.5                   | 1.5  | 41.2  | 166.7  | 89.0  | 40.3  | 3.7      | 342.4  |
| November   | 115.8                                 | 141.9                         | 32.8                   | 1.0  | 30.3  | 135.0  | 82.4  | 38.7  | 3.0      | 290.4  |
| December   | 113.7                                 | 143.4                         | 36.5                   | 1.3  | 30.7  | 138.2  | 83.1  | 36.8  | 3.6      | 293.6  |
| December quarter                                 | 357.7                                 | 460.9                         | 107.8                  | 3.7  | 102.2 | 439.9  | 254.4 | 115.8 | 10.4     | 926.4  |
| BED OCCUPANCY RATES (%)                          |                                       |                               |                        |      |       |        |       |       |          |        |
| <b>1997</b>                                      |                                       |                               |                        |      |       |        |       |       |          |        |
| December quarter                                 | 36.3                                  | 31.8                          | n.a.                   | n.a. | n.a.  | n.a.   | n.a.  | n.a.  | n.a.     | n.a.   |
| <b>1998</b>                                      |                                       |                               |                        |      |       |        |       |       |          |        |
| October  | 40.9                                  | 35.9                          | 41.5                   | 19.3 | 28.5  | 38.7   | 38.7  | 59.5  | 26.9     | 38.3   |
| November   | 38.2                                  | 30.1                          | 36.5                   | 12.5 | 22.0  | 32.4   | 37.0  | 59.0  | 22.6     | 33.6   |
| December   | 36.3                                  | 29.5                          | 39.3                   | 16.0 | 21.6  | 32.1   | 36.1  | 54.3  | 25.7     | 32.9   |
| December quarter                                 | 38.5                                  | 31.9                          | 39.1                   | 16.0 | 24.1  | 34.4   | 37.2  | 57.6  | 25.1     | 34.9   |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period  | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1    | 2     | 3      | 4      | 5      | Ungraded | Total  |
|---|---------------------------------------|-------------------------------|------------------------|------|-------|--------|--------|--------|----------|--------|
| GUEST ARRIVALS ('000)                         |                                       |                               |                        |      |       |        |        |        |          |        |
| <b>1997</b>                                   |                                       |                               |                        |      |       |        |        |        |          |        |
| December quarter                              | 155.4                                 | 261.5                         | n.a.                   | n.a. | n.a.  | n.a.   | n.a.   | n.a.   | n.a.     | n.a.   |
| <b>1998</b>                                   |                                       |                               |                        |      |       |        |        |        |          |        |
| October                                       | 63.4                                  | 101.0                         | 11.8                   | 1.2  | 25.7  | 91.3   | 40.7   | 15.4   | 1.9      | 176.2  |
| November                                      | 56.3                                  | 82.2                          | 11.2                   | 0.7  | 18.6  | 75.0   | 39.2   | 14.7   | 1.3      | 149.6  |
| December                                      | 53.5                                  | 81.2                          | 12.0                   | 0.8  | 19.1  | 74.9   | 37.1   | 13.0   | 1.7      | 146.7  |
| December quarter                              | 173.2                                 | 264.4                         | 35.0                   | 2.7  | 63.5  | 241.3  | 116.9  | 43.2   | 5.0      | 472.5  |
| AVERAGE LENGTH OF STAY (days)                 |                                       |                               |                        |      |       |        |        |        |          |        |
| <b>1997</b>                                   |                                       |                               |                        |      |       |        |        |        |          |        |
| December quarter                              | 2.1                                   | 1.8                           | n.a.                   | n.a. | n.a.  | n.a.   | n.a.   | n.a.   | n.a.     | n.a.   |
| <b>1998</b>                                   |                                       |                               |                        |      |       |        |        |        |          |        |
| December quarter                              | 2.1                                   | 1.7                           | 3.1                    | 1.4  | 1.6   | 1.8    | 2.2    | 2.7    | 2.1      | 2.0    |
| TAKINGS FROM ACCOMMODATION (\$'000)           |                                       |                               |                        |      |       |        |        |        |          |        |
| <b>1997</b>                                   |                                       |                               |                        |      |       |        |        |        |          |        |
| December quarter                              | 22 156                                | 19 960                        | 3 269                  | 63   | 3 711 | 17 145 | 12 656 | 10 646 | 1 163    | 45 385 |
| <b>1998</b>                                   |                                       |                               |                        |      |       |        |        |        |          |        |
| October                                       | 8 715                                 | 7 509                         | 1 717                  | 36   | 1 278 | 6 625  | 5 975  | 3 919  | 109      | 17 942 |
| November                                      | 8 816                                 | 6 477                         | 1 531                  | 23   | 988   | 5 729  | 5 958  | 4 035  | 92       | 16 824 |
| December                                      | 7 423                                 | 6 004                         | 1 636                  | 25   | 916   | 5 534  | 5 173  | 3 309  | 107      | 15 063 |
| December quarter                              | 24 954                                | 19 990                        | 4 884                  | 83   | 3 182 | 17 889 | 17 105 | 11 263 | 307      | 49 829 |
| AVERAGE TAKINGS PER ROOM NIGHT OCCUPIED (\$)  |                                       |                               |                        |      |       |        |        |        |          |        |
| <b>1997</b>                                   |                                       |                               |                        |      |       |        |        |        |          |        |
| December quarter                              | 102.0                                 | 71.9                          | 84.4                   | 32.9 | 48.3  | 70.5   | 108.7  | 135.4  | 69.2     | 85.0   |
| <b>1998</b>                                   |                                       |                               |                        |      |       |        |        |        |          |        |
| October                                       | 103.1                                 | 72.0                          | 90.7                   | 39.7 | 52.8  | 69.5   | 106.9  | 135.2  | 46.0     | 86.4   |
| November                                      | 110.5                                 | 73.4                          | 86.9                   | 37.0 | 51.6  | 69.8   | 111.6  | 142.0  | 44.5     | 90.6   |
| December                                      | 105.1                                 | 73.9                          | 94.1                   | 33.6 | 52.6  | 72.4   | 109.4  | 131.8  | 46.8     | 89.0   |
| December quarter                              | 106.2                                 | 73.0                          | 90.6                   | 37.0 | 52.4  | 70.5   | 109.2  | 136.5  | 45.8     | 88.6   |
| AVERAGE TAKINGS PER AVAILABLE ROOM NIGHT (\$) |                                       |                               |                        |      |       |        |        |        |          |        |
| <b>1997</b>                                   |                                       |                               |                        |      |       |        |        |        |          |        |
| December quarter                              | 62.5                                  | 41.6                          | 56.8                   | 10.7 | 21.5  | 41.4   | 76.7   | 106.9  | 34.0     | 50.9   |
| <b>1998</b>                                   |                                       |                               |                        |      |       |        |        |        |          |        |
| October                                       | 69.4                                  | 47.2                          | 62.4                   | 12.6 | 25.3  | 45.3   | 80.6   | 116.9  | 21.1     | 57.4   |
| November                                      | 72.5                                  | 42.2                          | 57.5                   | 8.3  | 20.5  | 40.5   | 83.1   | 124.4  | 18.4     | 55.8   |
| December                                      | 59.1                                  | 37.9                          | 59.4                   | 8.7  | 18.4  | 37.8   | 69.8   | 98.7   | 20.8     | 48.3   |
| December quarter                              | 66.9                                  | 42.4                          | 59.8                   | 9.9  | 21.4  | 41.2   | 77.8   | 113.2  | 20.1     | 53.8   |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## 6

## ACCOMMODATION ESTABLISHMENTS (a)—WA

## STAR GRADING .....

| Period   | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1 and<br>Ungraded | 2     | 3      | 4      | 5     | Total   |
|--|---------------------------------------|-------------------------------|------------------------|-------------------|-------|--------|--------|-------|---------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |                                       |                               |                        |                   |       |        |        |       |         |
| <b>December quarter 1997</b>                     |                                       |                               |                        |                   |       |        |        |       |         |
| Establishments                                   | 132                                   | 112                           | 50                     | 79                | 63    | 130    | 14     | 8     | 294     |
| Guest rooms                                      | 8 866                                 | 5 519                         | 2 141                  | 3 540             | 1 878 | 7 263  | 1 908  | 1 937 | 16 526  |
| Bed spaces                                       | 22 124                                | 15 033                        | 7 590                  | 10 310            | 4 465 | 19 856 | 4 982  | 5 134 | 44 747  |
| Persons employed                                 | 6 616                                 | 2 063                         | 740                    | 1 665             | 1 051 | 3 154  | 1 463  | 2 086 | 9 419   |
| <b>December quarter 1998</b>                     |                                       |                               |                        |                   |       |        |        |       |         |
| Establishments                                   | 132                                   | 112                           | 56                     | 88                | 44    | 123    | 38     | 7     | 300     |
| Guest rooms                                      | 9 266                                 | 5 424                         | 2 627                  | 3 501             | 1 315 | 7 032  | 3 535  | 1 934 | 17 317  |
| Bed spaces                                       | 23 524                                | 14 761                        | 9 544                  | 9 039             | 3 325 | 19 113 | 10 580 | 5 772 | 47 829  |
| Persons employed                                 | 6 989                                 | 2 054                         | 918                    | 1 717             | 727   | 3 054  | 2 260  | 2 203 | 9 961   |
| ROOM NIGHTS OCCUPIED ('000)                      |                                       |                               |                        |                   |       |        |        |       |         |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |        |        |       |         |
| December quarter                                 | 487.1                                 | 288.9                         | 124.1                  | 178.7             | 82.4  | 390.1  | 117.0  | 131.9 | 900.1   |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |        |        |       |         |
| October  | 183.9                                 | 100.0                         | 49.0                   | 57.3              | 20.2  | 131.0  | 78.8   | 45.7  | 333.0   |
| November   | 173.9                                 | 86.9                          | 45.1                   | 51.9              | 17.3  | 118.0  | 72.5   | 46.1  | 305.9   |
| December   | 151.6                                 | 78.3                          | 46.0                   | 46.1              | 16.5  | 103.7  | 68.3   | 41.2  | 275.9   |
| December quarter                                 | 509.4                                 | 265.2                         | 140.2                  | 155.3             | 54.1  | 352.8  | 219.6  | 133.0 | 914.8   |
| ROOM OCCUPANCY RATES (%)                         |                                       |                               |                        |                   |       |        |        |       |         |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |        |        |       |         |
| December quarter                                 | 60.0                                  | 56.9                          | 63.0                   | 55.5              | 47.7  | 58.4   | 66.7   | 74.0  | 59.3    |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |        |        |       |         |
| October  | 64.0                                  | 60.0                          | 61.9                   | 52.8              | 49.6  | 61.1   | 71.9   | 76.2  | 62.5    |
| November   | 62.7                                  | 53.9                          | 57.6                   | 49.4              | 43.9  | 56.5   | 68.4   | 79.4  | 59.1    |
| December   | 52.9                                  | 46.8                          | 56.5                   | 42.5              | 40.5  | 48.0   | 62.3   | 68.8  | 51.6    |
| December quarter                                 | 59.9                                  | 53.5                          | 58.6                   | 48.2              | 44.7  | 55.2   | 67.5   | 74.8  | 57.7    |
| GUEST NIGHTS ('000)                              |                                       |                               |                        |                   |       |        |        |       |         |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |        |        |       |         |
| December quarter                                 | 746.0                                 | 502.9                         | n.a.                   | n.a.              | n.a.  | n.a.   | n.a.   | n.a.  | n.a.    |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |        |        |       |         |
| October  | 273.3                                 | 171.9                         | 115.0                  | 86.3              | 33.9  | 230.0  | 141.1  | 68.9  | 560.2   |
| November   | 248.0                                 | 144.1                         | 106.4                  | 75.6              | 28.9  | 200.0  | 124.0  | 70.0  | 498.5   |
| December   | 242.6                                 | 141.3                         | 120.4                  | 74.1              | 29.3  | 192.9  | 133.4  | 74.5  | 504.2   |
| December quarter                                 | 763.8                                 | 457.3                         | 341.8                  | 235.9             | 92.2  | 622.9  | 398.5  | 213.4 | 1 562.9 |
| BED OCCUPANCY RATES (%)                          |                                       |                               |                        |                   |       |        |        |       |         |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |        |        |       |         |
| December quarter                                 | 36.8                                  | 36.4                          | n.a.                   | n.a.              | n.a.  | n.a.   | n.a.   | n.a.  | n.a.    |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |        |        |       |         |
| October  | 37.5                                  | 37.9                          | 39.7                   | 30.8              | 32.9  | 39.5   | 43.0   | 38.5  | 38.0    |
| November   | 35.2                                  | 32.8                          | 37.3                   | 27.9              | 29.0  | 35.3   | 39.1   | 40.4  | 34.9    |
| December   | 33.4                                  | 31.1                          | 40.7                   | 26.4              | 28.4  | 32.9   | 40.7   | 41.6  | 34.1    |
| December quarter                                 | 35.4                                  | 33.9                          | 39.2                   | 28.4              | 30.1  | 35.9   | 40.9   | 40.2  | 35.7    |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## 6

ACCOMMODATION ESTABLISHMENTS (a)—WA *continued*

## STAR GRADING .....

| Period  | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1 and<br>Ungraded | 2     | 3      | 4      | 5      | Total  |
|---|---------------------------------------|-------------------------------|------------------------|-------------------|-------|--------|--------|--------|--------|
| GUEST ARRIVALS ('000)                         |                                       |                               |                        |                   |       |        |        |        |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |        |        |        |
| December quarter                              | 309.6                                 | 233.8                         | n.a.                   | n.a.              | n.a.  | n.a.   | n.a.   | n.a.   | n.a.   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |        |        |        |
| October                                       | 118.9                                 | 85.2                          | 29.3                   | 41.5              | 17.4  | 106.5  | 44.2   | 23.7   | 233.3  |
| November                                      | 107.9                                 | 70.0                          | 26.3                   | 36.1              | 15.2  | 88.2   | 40.8   | 23.9   | 204.1  |
| December                                      | 104.6                                 | 79.2                          | 29.2                   | 34.4              | 16.0  | 97.3   | 41.8   | 23.6   | 213.0  |
| December quarter                              | 331.4                                 | 234.3                         | 84.7                   | 112.1             | 48.6  | 291.9  | 126.7  | 71.1   | 650.4  |
| AVERAGE LENGTH OF STAY (days)                 |                                       |                               |                        |                   |       |        |        |        |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |        |        |        |
| December quarter                              | 2.4                                   | 2.2                           | n.a.                   | n.a.              | n.a.  | n.a.   | n.a.   | n.a.   | n.a.   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |        |        |        |
| December quarter                              | 2.3                                   | 2.0                           | 4.0                    | 2.1               | 1.9   | 2.1    | 3.1    | 3.0    | 2.4    |
| TAKINGS FROM ACCOMMODATION (\$'000)           |                                       |                               |                        |                   |       |        |        |        |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |        |        |        |
| December quarter                              | 51 754                                | 21 524                        | 11 786                 | 16 978            | 4 541 | 29 908 | 13 882 | 19 755 | 85 064 |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |        |        |        |
| October                                       | 18 864                                | 7 705                         | 4 801                  | 4 315             | 1 341 | 10 258 | 9 036  | 6 419  | 31 370 |
| November                                      | 18 226                                | 6 573                         | 4 354                  | 3 951             | 1 122 | 9 223  | 8 313  | 6 543  | 29 153 |
| December                                      | 15 842                                | 5 918                         | 4 838                  | 3 439             | 1 134 | 8 303  | 7 872  | 5 849  | 26 597 |
| December quarter                              | 52 931                                | 20 196                        | 13 993                 | 11 705            | 3 597 | 27 785 | 25 221 | 18 811 | 87 120 |
| AVERAGE TAKINGS PER ROOM NIGHT OCCUPIED (\$)  |                                       |                               |                        |                   |       |        |        |        |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |        |        |        |
| December quarter                              | 106.2                                 | 74.5                          | 95.0                   | 95.0              | 55.1  | 76.7   | 118.6  | 149.7  | 94.5   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |        |        |        |
| October                                       | 102.6                                 | 77.0                          | 97.9                   | 75.3              | 66.3  | 78.3   | 114.7  | 140.5  | 94.2   |
| November                                      | 104.8                                 | 75.7                          | 96.4                   | 76.1              | 64.8  | 78.2   | 114.6  | 142.0  | 95.3   |
| December                                      | 104.5                                 | 75.6                          | 105.1                  | 74.5              | 68.7  | 80.0   | 115.2  | 141.8  | 96.4   |
| December quarter                              | 103.9                                 | 76.2                          | 99.8                   | 75.4              | 66.6  | 78.8   | 114.8  | 141.4  | 95.2   |
| AVERAGE TAKINGS PER AVAILABLE ROOM NIGHT (\$) |                                       |                               |                        |                   |       |        |        |        |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |        |        |        |
| December quarter                              | 63.7                                  | 42.4                          | 59.8                   | 52.7              | 26.3  | 44.8   | 79.1   | 110.9  | 56.1   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |        |        |        |
| October                                       | 65.7                                  | 46.2                          | 60.6                   | 39.8              | 32.9  | 47.9   | 82.5   | 107.1  | 58.8   |
| November                                      | 65.7                                  | 40.7                          | 55.5                   | 37.6              | 28.5  | 44.2   | 78.4   | 112.8  | 56.4   |
| December                                      | 55.3                                  | 35.4                          | 59.4                   | 31.7              | 27.8  | 38.4   | 71.8   | 97.6   | 49.7   |
| December quarter                              | 62.2                                  | 40.8                          | 58.5                   | 36.3              | 29.7  | 43.5   | 77.6   | 105.7  | 54.9   |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period   | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1 and<br>ungraded | 2     | 3     | 4 and 5 | Total  |
|--|---------------------------------------|-------------------------------|------------------------|-------------------|-------|-------|---------|--------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |                                       |                               |                        |                   |       |       |         |        |
| <b>December quarter 1997</b>                     |                                       |                               |                        |                   |       |       |         |        |
| Establishments                                   | 55                                    | 52                            | 22                     | 24                | 16    | 61    | 28      | 129    |
| Guest rooms                                      | 2 928                                 | 1 744                         | 824                    | 659               | 427   | 2 392 | 2 018   | 5 496  |
| Bed spaces                                       | 8 009                                 | 5 351                         | 3 067                  | 2 143             | 1 094 | 7 322 | 5 868   | 16 427 |
| Persons employed                                 | 2 929                                 | 729                           | 424                    | 286               | 228   | 1 237 | 2 331   | 4 082  |
| <b>December quarter 1998</b>                     |                                       |                               |                        |                   |       |       |         |        |
| Establishments                                   | 54                                    | 51                            | 24                     | 27                | 12    | 62    | 28      | 129    |
| Guest rooms                                      | 2 897                                 | 1 748                         | 864                    | 982               | 307   | 2 188 | 2 032   | 5 509  |
| Bed spaces                                       | 7 910                                 | 5 391                         | 3 386                  | 3 041             | 753   | 6 712 | 6 181   | 16 687 |
| Persons employed                                 | 2 958                                 | 740                           | 426                    | 424               | 189   | 1 154 | 2 357   | 4 124  |
| ROOM NIGHTS OCCUPIED ('000)                      |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 149.0                                 | 83.0                          | 41.5                   | 27.5              | 9.6   | 110.3 | 126.1   | 273.5  |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 53.3                                  | 30.1                          | 16.7                   | 14.7              | 3.0   | 36.8  | 45.6    | 100.2  |
| November   | 51.5                                  | 30.2                          | 16.3                   | 14.7              | 3.5   | 36.3  | 43.7    | 98.1   |
| December   | 46.2                                  | 25.4                          | 14.8                   | 12.0              | 3.0   | 29.9  | 41.5    | 86.5   |
| December quarter                                 | 151.0                                 | 85.8                          | 47.9                   | 41.4              | 9.5   | 103.0 | 130.9   | 284.7  |
| ROOM OCCUPANCY RATES (%)                         |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 55.3                                  | 51.8                          | 54.8                   | 45.3              | 24.5  | 50.1  | 67.9    | 54.1   |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 59.3                                  | 55.6                          | 62.5                   | 48.4              | 31.5  | 54.2  | 72.5    | 58.6   |
| November   | 59.3                                  | 57.6                          | 63.0                   | 49.8              | 37.8  | 55.2  | 71.6    | 59.3   |
| December   | 51.5                                  | 46.9                          | 55.4                   | 39.3              | 31.8  | 44.2  | 65.9    | 50.6   |
| December quarter                                 | 56.7                                  | 53.3                          | 60.3                   | 45.8              | 33.7  | 51.2  | 70.0    | 56.2   |
| GUEST NIGHTS ('000)                              |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 240.6                                 | 152.8                         | n.a.                   | n.a.              | n.a.  | n.a.  | n.a.    | n.a.   |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 82.4                                  | 54.0                          | 34.4                   | 26.9              | 4.2   | 67.2  | 72.4    | 170.8  |
| November   | 79.0                                  | 53.0                          | 32.5                   | 26.2              | 5.2   | 64.8  | 68.3    | 164.5  |
| December   | 80.4                                  | 48.7                          | 33.8                   | 23.6              | 4.4   | 59.9  | 75.0    | 162.9  |
| December quarter                                 | 241.9                                 | 155.7                         | 100.7                  | 76.7              | 13.9  | 192.0 | 215.7   | 498.3  |
| BED OCCUPANCY RATES (%)                          |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 32.7                                  | 31.0                          | n.a.                   | n.a.              | n.a.  | n.a.  | n.a.    | n.a.   |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 33.6                                  | 32.3                          | 32.7                   | 28.6              | 18.1  | 32.3  | 37.8    | 33.0   |
| November   | 33.3                                  | 32.8                          | 32.0                   | 28.7              | 23.1  | 32.2  | 36.8    | 32.9   |
| December   | 32.8                                  | 29.1                          | 32.2                   | 25.1              | 18.9  | 28.8  | 39.1    | 31.5   |
| December quarter                                 | 33.2                                  | 31.4                          | 32.3                   | 27.4              | 20.0  | 31.1  | 37.9    | 32.5   |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period  | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1 and<br>ungraded | 2    | 3     | 4 and 5 | Total  |
|---|---------------------------------------|-------------------------------|------------------------|-------------------|------|-------|---------|--------|
| GUEST ARRIVALS ('000)                         |                                       |                               |                        |                   |      |       |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |      |       |         |        |
| December quarter                              | 134.5                                 | 90.3                          | n.a.                   | n.a.              | n.a. | n.a.  | n.a.    | n.a.   |
| AVERAGE LENGTH OF STAY (days)                 |                                       |                               |                        |                   |      |       |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |      |       |         |        |
| December quarter                              | 1.8                                   | 1.7                           | n.a.                   | n.a.              | n.a. | n.a.  | n.a.    | n.a.   |
| <b>1998</b>                                   |                                       |                               |                        |                   |      |       |         |        |
| October                                       | 44.0                                  | 29.2                          | 17.5                   | 15.0              | 2.8  | 37.1  | 35.8    | 90.7   |
| November                                      | 45.7                                  | 28.4                          | 18.4                   | 15.7              | 3.4  | 38.2  | 35.2    | 92.6   |
| December                                      | 42.5                                  | 26.8                          | 17.2                   | 13.6              | 2.9  | 35.0  | 34.9    | 86.4   |
| December quarter                              | 132.2                                 | 84.4                          | 53.1                   | 44.3              | 9.1  | 110.3 | 105.9   | 269.7  |
| TAKINGS FROM ACCOMMODATION (\$'000)           |                                       |                               |                        |                   |      |       |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |      |       |         |        |
| December quarter                              | 12 848                                | 6 368                         | 4 094                  | 2 360             | 437  | 7 636 | 12 876  | 23 310 |
| <b>1998</b>                                   |                                       |                               |                        |                   |      |       |         |        |
| October                                       | 4 854                                 | 2 408                         | 1 648                  | 1 240             | 122  | 2 458 | 5 090   | 8 910  |
| November                                      | 4 445                                 | 2 709                         | 1 630                  | 1 261             | 134  | 2 436 | 4 953   | 8 784  |
| December                                      | 4 163                                 | 2 420                         | 1 608                  | 1 153             | 117  | 2 131 | 4 791   | 8 191  |
| December quarter                              | 13 462                                | 7 538                         | 4 886                  | 3 654             | 374  | 7 024 | 14 834  | 25 886 |
| AVERAGE TAKINGS PER ROOM NIGHT OCCUPIED (\$)  |                                       |                               |                        |                   |      |       |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |      |       |         |        |
| December quarter                              | 86.2                                  | 76.7                          | 98.6                   | 85.9              | 45.5 | 69.2  | 102.1   | 85.2   |
| <b>1998</b>                                   |                                       |                               |                        |                   |      |       |         |        |
| October                                       | 91.1                                  | 80.0                          | 98.4                   | 84.2              | 40.8 | 66.9  | 111.5   | 89.0   |
| November                                      | 86.2                                  | 89.7                          | 99.9                   | 86.0              | 38.6 | 67.2  | 113.4   | 89.6   |
| December                                      | 90.1                                  | 95.2                          | 108.4                  | 96.2              | 38.6 | 71.1  | 115.4   | 94.7   |
| December quarter                              | 89.1                                  | 87.9                          | 102.0                  | 88.3              | 39.3 | 68.2  | 113.4   | 90.9   |
| AVERAGE TAKINGS PER AVAILABLE ROOM NIGHT (\$) |                                       |                               |                        |                   |      |       |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |      |       |         |        |
| December quarter                              | 47.7                                  | 39.7                          | 54.0                   | 38.9              | 11.1 | 34.7  | 69.4    | 46.1   |
| <b>1998</b>                                   |                                       |                               |                        |                   |      |       |         |        |
| October                                       | 54.1                                  | 44.4                          | 61.5                   | 40.7              | 12.9 | 36.2  | 80.8    | 52.2   |
| November                                      | 51.1                                  | 51.7                          | 62.9                   | 42.8              | 14.6 | 37.1  | 81.3    | 53.2   |
| December                                      | 46.4                                  | 44.7                          | 60.0                   | 37.9              | 12.3 | 31.4  | 76.1    | 48.0   |
| December quarter                              | 50.5                                  | 46.9                          | 61.5                   | 40.4              | 13.2 | 34.9  | 79.3    | 51.1   |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period   | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1 and<br>ungraded | 2     | 3     | 4 and 5 | Total  |
|--|---------------------------------------|-------------------------------|------------------------|-------------------|-------|-------|---------|--------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |                                       |                               |                        |                   |       |       |         |        |
| <b>December quarter 1997</b>                     |                                       |                               |                        |                   |       |       |         |        |
| Establishments                                   | 24                                    | 49                            | 16                     | 26                | 24    | 30    | 9       | 89     |
| Guest rooms                                      | 1 970                                 | 3 071                         | 1 049                  | 1 394             | n.p.  | 2 408 | n.p.    | 6 090  |
| Bed spaces                                       | 5 558                                 | 9 326                         | 3 349                  | 4 135             | n.p.  | 7 598 | n.p.    | 18 233 |
| Persons employed                                 | 1 805                                 | 1 054                         | 313                    | 488               | n.p.  | 1 033 | n.p.    | 3 172  |
| <b>December quarter 1998</b>                     |                                       |                               |                        |                   |       |       |         |        |
| Establishments                                   | 24                                    | 48                            | 16                     | 18                | 24    | 35    | 11      | 88     |
| Guest rooms                                      | 1 973                                 | 3 030                         | 1 038                  | 753               | 1 074 | 2 754 | 1 460   | 6 041  |
| Bed spaces                                       | 5 601                                 | 9 081                         | 3 218                  | 2 302             | 3 135 | 8 372 | 4 091   | 17 900 |
| Persons employed                                 | 1 702                                 | 1 030                         | 372                    | 260               | 301   | 1 293 | 1 250   | 3 104  |
| ROOM NIGHTS OCCUPIED ('000)                      |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 91.0                                  | 144.9                         | 56.6                   | 59.3              | n.p.  | 133.1 | n.p.    | 292.6  |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 36.7                                  | 62.4                          | 22.8                   | 13.4              | 15.7  | 61.5  | 31.2    | 121.8  |
| November   | 33.3                                  | 47.1                          | 19.0                   | 11.2              | 10.5  | 49.9  | 27.8    | 99.4   |
| December   | 22.8                                  | 33.7                          | 15.5                   | 8.6               | 7.8   | 37.6  | 18.0    | 72.0   |
| December quarter                                 | 92.7                                  | 143.2                         | 57.3                   | 33.1              | 34.0  | 149.0 | 77.0    | 293.2  |
| ROOM OCCUPANCY RATES (%)                         |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 50.2                                  | 51.3                          | 58.7                   | 46.2              | n.p.  | 60.1  | n.p.    | 52.2   |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 60.0                                  | 66.4                          | 70.8                   | 57.4              | 47.2  | 72.0  | 69.0    | 65.1   |
| November   | 56.2                                  | 51.8                          | 61.1                   | 49.4              | 32.6  | 60.4  | 63.5    | 54.8   |
| December   | 37.2                                  | 35.9                          | 48.2                   | 36.7              | 23.5  | 44.1  | 39.7    | 38.4   |
| December quarter                                 | 51.1                                  | 51.4                          | 60.0                   | 47.8              | 34.4  | 58.8  | 57.3    | 52.8   |
| GUEST NIGHTS ('000)                              |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 147.5                                 | 237.8                         | n.a.                   | n.a.              | n.a.  | n.a.  | n.a.    | n.a.   |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 62.4                                  | 110.7                         | 44.5                   | 22.0              | 27.4  | 116.2 | 51.9    | 217.6  |
| November   | 53.0                                  | 78.4                          | 33.4                   | 17.4              | 16.5  | 86.8  | 44.1    | 164.8  |
| December   | 37.3                                  | 57.4                          | 30.9                   | 13.2              | 13.7  | 68.0  | 30.7    | 125.6  |
| December quarter                                 | 152.6                                 | 246.5                         | 108.8                  | 52.5              | 57.6  | 271.1 | 126.7   | 507.9  |
| BED OCCUPANCY RATES (%)                          |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 28.9                                  | 27.7                          | n.a.                   | n.a.              | n.a.  | n.a.  | n.a.    | n.a.   |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 35.9                                  | 39.3                          | 44.6                   | 30.9              | 28.2  | 44.8  | 40.9    | 39.2   |
| November   | 31.5                                  | 28.8                          | 34.6                   | 25.1              | 17.5  | 34.6  | 35.9    | 30.7   |
| December   | 21.5                                  | 20.4                          | 30.9                   | 18.4              | 14.1  | 26.2  | 24.2    | 22.6   |
| December quarter                                 | 29.6                                  | 29.5                          | 36.7                   | 24.8              | 20.0  | 35.2  | 33.7    | 30.8   |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period  | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1 and<br>ungraded | 2     | 3      | 4 and 5 | Total  |
|---|---------------------------------------|-------------------------------|------------------------|-------------------|-------|--------|---------|--------|
| GUEST ARRIVALS ('000)                         |                                       |                               |                        |                   |       |        |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 87.4                                  | 132.4                         | n.a.                   | n.a.              | n.a.  | n.a.   | n.a.    | n.a.   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| October                                       | 35.3                                  | 61.7                          | 15.0                   | 14.8              | 16.6  | 58.1   | 22.6    | 112.0  |
| November                                      | 31.6                                  | 45.6                          | 12.1                   | 11.2              | 10.4  | 45.9   | 21.7    | 89.3   |
| December                                      | 22.6                                  | 34.3                          | 11.1                   | 8.8               | 8.7   | 36.6   | 13.9    | 68.0   |
| December quarter                              | 89.4                                  | 141.7                         | 38.2                   | 34.8              | 35.6  | 140.7  | 58.2    | 269.3  |
| AVERAGE LENGTH OF STAY (days)                 |                                       |                               |                        |                   |       |        |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 1.7                                   | 1.8                           | n.a.                   | n.a.              | n.a.  | n.a.   | n.a.    | n.a.   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 1.7                                   | 1.7                           | 2.8                    | 1.5               | 1.6   | 1.9    | 2.2     | 1.9    |
| TAKINGS FROM ACCOMMODATION (\$'000)           |                                       |                               |                        |                   |       |        |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 11 609                                | 12 043                        | 5 048                  | 4 696             | n.p.  | 13 479 | n.p.    | 28 700 |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| October                                       | 4 863                                 | 5 699                         | 2 256                  | 1 070             | 1 138 | 6 518  | 4 091   | 12 817 |
| November                                      | 4 311                                 | 4 306                         | 1 709                  | 827               | 698   | 5 056  | 3 745   | 10 326 |
| December                                      | 2 659                                 | 2 889                         | 1 350                  | 605               | 488   | 3 598  | 2 207   | 6 898  |
| December quarter                              | 11 833                                | 12 894                        | 5 315                  | 2 502             | 2 324 | 15 173 | 10 044  | 30 042 |
| AVERAGE TAKINGS PER ROOM NIGHT OCCUPIED (\$)  |                                       |                               |                        |                   |       |        |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 127.6                                 | 83.1                          | 89.2                   | 79.2              | n.p.  | 101.3  | n.p.    | 98.1   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| October                                       | 132.5                                 | 91.4                          | 99.1                   | 79.8              | 72.4  | 106.0  | 131.0   | 105.2  |
| November                                      | 129.5                                 | 91.4                          | 89.9                   | 74.1              | 66.5  | 101.3  | 134.7   | 103.9  |
| December                                      | 116.8                                 | 85.7                          | 87.1                   | 70.6              | 62.4  | 95.6   | 122.8   | 95.8   |
| December quarter                              | 127.6                                 | 90.1                          | 92.8                   | 75.5              | 68.3  | 101.8  | 130.4   | 102.5  |
| AVERAGE TAKINGS PER AVAILABLE ROOM NIGHT (\$) |                                       |                               |                        |                   |       |        |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 64.1                                  | 42.6                          | 52.3                   | 36.6              | n.p.  | 60.8   | n.p.    | 51.2   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| October                                       | 79.5                                  | 60.7                          | 70.1                   | 45.8              | 34.2  | 76.4   | 90.4    | 68.4   |
| November                                      | 72.8                                  | 47.4                          | 54.9                   | 36.6              | 21.7  | 61.2   | 85.5    | 57.0   |
| December                                      | 43.5                                  | 30.8                          | 42.0                   | 25.9              | 14.7  | 42.1   | 48.8    | 36.8   |
| December quarter                              | 65.2                                  | 46.3                          | 55.7                   | 36.1              | 23.5  | 59.9   | 74.8    | 54.1   |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period   | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1 and<br>ungraded | 2     | 3     | 4 and 5 | Total  |
|--|---------------------------------------|-------------------------------|------------------------|-------------------|-------|-------|---------|--------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |                                       |                               |                        |                   |       |       |         |        |
| <b>December quarter 1997</b>                     |                                       |                               |                        |                   |       |       |         |        |
| Establishments                                   | 13                                    | 23                            | 13                     | 5                 | 7     | 25    | 12      | 49     |
| Guest rooms                                      | 1 668                                 | 1 662                         | 834                    | 281               | 396   | 2 060 | 1 427   | 4 164  |
| Bed spaces                                       | 4 282                                 | 5 104                         | 3 346                  | 1 111             | 1 320 | 5 949 | 4 352   | 12 732 |
| Persons employed                                 | 1 561                                 | 553                           | 290                    | 89                | 104   | 1 079 | 1 132   | 2 404  |
| <b>December quarter 1998</b>                     |                                       |                               |                        |                   |       |       |         |        |
| Establishments                                   | 13                                    | 24                            | 16                     | 7                 | 8     | 22    | 16      | 53     |
| Guest rooms                                      | 1 667                                 | 1 728                         | 1 136                  | 503               | 483   | 1 733 | 1 812   | 4 531  |
| Bed spaces                                       | 4 387                                 | 5 438                         | 4 010                  | 1 280             | 1 821 | 5 268 | 5 466   | 13 835 |
| Persons employed                                 | 1 253                                 | 585                           | 361                    | 98                | 123   | 725   | 1 253   | 2 199  |
| ROOM NIGHTS OCCUPIED ('000)                      |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 100.0                                 | 92.2                          | 54.1                   | 15.0              | 20.7  | 121.5 | 89.3    | 246.4  |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 38.8                                  | 32.3                          | 20.4                   | 3.8               | 9.4   | 36.5  | 41.9    | 91.5   |
| November   | 31.9                                  | 29.7                          | 20.7                   | 5.0               | 7.6   | 32.7  | 37.0    | 82.3   |
| December   | 26.4                                  | 24.2                          | 18.5                   | 4.1               | 6.4   | 26.5  | 32.1    | 69.1   |
| December quarter                                 | 97.2                                  | 86.2                          | 59.6                   | 12.9              | 23.3  | 95.8  | 111.0   | 242.9  |
| ROOM OCCUPANCY RATES (%)                         |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 65.2                                  | 60.3                          | 70.6                   | 57.9              | 56.8  | 64.1  | 68.0    | 64.3   |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 75.1                                  | 61.2                          | 63.7                   | 32.4              | 62.6  | 68.0  | 74.5    | 67.1   |
| November   | 63.8                                  | 58.2                          | 60.8                   | 34.8              | 52.2  | 63.0  | 68.1    | 60.9   |
| December   | 51.1                                  | 45.1                          | 52.5                   | 26.5              | 42.5  | 49.3  | 57.2    | 49.2   |
| December quarter                                 | 63.3                                  | 54.8                          | 58.8                   | 31.0              | 52.4  | 60.1  | 66.6    | 58.9   |
| GUEST NIGHTS ('000)                              |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 148.9                                 | 166.9                         | n.a.                   | n.a.              | n.a.  | n.a.  | n.a.    | n.a.   |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 60.7                                  | 59.1                          | 41.0                   | 6.3               | 20.6  | 65.7  | 68.2    | 160.8  |
| November   | 45.7                                  | 51.3                          | 37.8                   | 8.9               | 16.5  | 54.0  | 55.3    | 134.7  |
| December   | 42.2                                  | 45.0                          | 36.7                   | 7.5               | 14.7  | 48.2  | 53.5    | 123.9  |
| December quarter                                 | 148.5                                 | 155.5                         | 115.4                  | 22.7              | 51.8  | 167.9 | 177.0   | 419.4  |
| BED OCCUPANCY RATES (%)                          |                                       |                               |                        |                   |       |       |         |        |
| <b>1997</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| December quarter                                 | 37.8                                  | 35.5                          | n.a.                   | n.a.              | n.a.  | n.a.  | n.a.    | n.a.   |
| <b>1998</b>                                      |                                       |                               |                        |                   |       |       |         |        |
| October  | 44.6                                  | 35.8                          | 34.7                   | 21.0              | 36.4  | 40.3  | 40.3    | 38.4   |
| November   | 34.7                                  | 32.1                          | 31.4                   | 25.4              | 30.3  | 34.2  | 33.7    | 32.7   |
| December   | 31.0                                  | 26.7                          | 29.5                   | 18.9              | 26.0  | 29.5  | 31.6    | 28.9   |
| December quarter                                 | 36.8                                  | 31.5                          | 31.8                   | 21.7              | 30.9  | 34.7  | 35.2    | 33.3   |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period  | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1 and<br>ungraded | 2     | 3      | 4 and 5 | Total  |
|---|---------------------------------------|-------------------------------|------------------------|-------------------|-------|--------|---------|--------|
| GUEST ARRIVALS ('000)                         |                                       |                               |                        |                   |       |        |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 75.3                                  | 85.3                          | n.a.                   | n.a.              | n.a.  | n.a.   | n.a.    | n.a.   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| October                                       | 31.9                                  | 31.1                          | 11.1                   | 2.2               | 10.2  | 31.6   | 30.1    | 74.1   |
| November                                      | 26.6                                  | 26.3                          | 10.4                   | 3.3               | 7.8   | 27.5   | 24.8    | 63.3   |
| December                                      | 24.4                                  | 23.5                          | 9.6                    | 2.9               | 7.1   | 24.4   | 23.1    | 57.5   |
| December quarter                              | 82.9                                  | 80.9                          | 31.1                   | 8.4               | 25.1  | 83.5   | 78.0    | 195.0  |
| AVERAGE LENGTH OF STAY (days)                 |                                       |                               |                        |                   |       |        |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 2.0                                   | 2.0                           | n.a.                   | n.a.              | n.a.  | n.a.   | n.a.    | n.a.   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 1.8                                   | 1.9                           | 3.7                    | 2.7               | 2.1   | 2.0    | 2.3     | 2.2    |
| TAKINGS FROM ACCOMMODATION (\$'000)           |                                       |                               |                        |                   |       |        |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 11 769                                | 6 527                         | 5 751                  | 1 241             | 1 343 | 10 378 | 11 085  | 24 046 |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| October                                       | 4 631                                 | 2 457                         | 2 202                  | 272               | 623   | 3 179  | 5 217   | 9 290  |
| November                                      | 3 894                                 | 2 116                         | 2 203                  | 425               | 474   | 2 628  | 4 686   | 8 213  |
| December                                      | 3 032                                 | 1 858                         | 1 998                  | 345               | 476   | 2 183  | 3 884   | 6 888  |
| December quarter                              | 11 557                                | 6 431                         | 6 403                  | 1 042             | 1 573 | 7 990  | 13 786  | 24 391 |
| AVERAGE TAKINGS PER ROOM NIGHT OCCUPIED (\$)  |                                       |                               |                        |                   |       |        |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 117.7                                 | 70.8                          | 106.2                  | 82.8              | 64.9  | 85.4   | 124.2   | 97.6   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| October                                       | 119.3                                 | 76.0                          | 107.9                  | 72.0              | 66.4  | 87.0   | 124.6   | 101.5  |
| November                                      | 122.0                                 | 71.2                          | 106.4                  | 85.3              | 62.8  | 80.2   | 126.5   | 99.8   |
| December                                      | 114.8                                 | 76.9                          | 108.1                  | 83.6              | 74.9  | 82.5   | 121.0   | 99.7   |
| December quarter                              | 119.0                                 | 74.6                          | 107.5                  | 80.8              | 67.6  | 83.4   | 124.2   | 100.4  |
| AVERAGE TAKINGS PER AVAILABLE ROOM NIGHT (\$) |                                       |                               |                        |                   |       |        |         |        |
| <b>1997</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| December quarter                              | 76.7                                  | 42.7                          | 74.9                   | 48.0              | 36.9  | 54.8   | 84.4    | 62.8   |
| <b>1998</b>                                   |                                       |                               |                        |                   |       |        |         |        |
| October                                       | 89.6                                  | 46.5                          | 68.7                   | 23.3              | 41.6  | 59.2   | 92.9    | 68.1   |
| November                                      | 77.9                                  | 41.4                          | 64.6                   | 29.7              | 32.7  | 50.5   | 86.2    | 60.8   |
| December                                      | 58.7                                  | 34.7                          | 56.7                   | 22.1              | 31.8  | 40.6   | 69.1    | 49.0   |
| December quarter                              | 75.4                                  | 40.9                          | 63.2                   | 25.1              | 35.4  | 50.1   | 82.7    | 59.2   |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period   | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1     | 2       | 3       | 4       | 5       | Ungraded | Total    |
|--|---------------------------------------|-------------------------------|------------------------|-------|---------|---------|---------|---------|----------|----------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |                                       |                               |                        |       |         |         |         |         |          |          |
| <b>December quarter 1997</b>                     |                                       |                               |                        |       |         |         |         |         |          |          |
| Establishments                                   | 738                                   | 2 377                         | 472                    | 64    | 627     | 1 788   | 425     | 55      | 628      | 3 587    |
| Guest rooms                                      | 68 027                                | 83 476                        | 20 831                 | 1 916 | 18 745  | 68 648  | 41 449  | 14 522  | 27 054   | 172 334  |
| Bed spaces                                       | 182 349                               | 250 289                       | 75 169                 | 6 479 | 54 244  | 204 171 | 120 725 | 37 638  | 84 550   | 507 807  |
| Persons employed                                 | 73 629                                | 31 304                        | 8 190                  | 739   | 7 624   | 29 659  | 32 903  | 25 711  | 16 487   | 113 123  |
| <b>December quarter 1998</b>                     |                                       |                               |                        |       |         |         |         |         |          |          |
| Establishments                                   | 747                                   | 2 386                         | 552                    | 73    | 554     | 1 854   | 610     | 61      | 533      | 3 685    |
| Guest rooms                                      | 70 802                                | 84 701                        | 26 558                 | 2 215 | 16 363  | 70 171  | 53 384  | 15 281  | 24 647   | 182 061  |
| Bed spaces                                       | 191 147                               | 252 044                       | 93 563                 | 7 174 | 48 986  | 210 354 | 158 733 | 40 778  | 70 729   | 536 754  |
| Persons employed                                 | 71 468                                | 31 543                        | 9 863                  | 629   | 6 546   | 28 631  | 37 136  | 28 756  | 11 176   | 112 874  |
| ROOM NIGHTS OCCUPIED ('000)                      |                                       |                               |                        |       |         |         |         |         |          |          |
| <b>1997</b>                                      |                                       |                               |                        |       |         |         |         |         |          |          |
| December quarter                                 | 4 004.8                               | 4 224.1                       | 1 210.5                | 60.1  | 798.2   | 3 654.1 | 2 604.2 | 1 004.2 | 1 318.5  | 9 439.3  |
| <b>1998</b>                                      |                                       |                               |                        |       |         |         |         |         |          |          |
| October  | 1 501.2                               | 1 580.9                       | 522.4                  | 25.0  | 261.3   | 1 363.5 | 1 192.8 | 372.6   | 389.3    | 3 604.5  |
| November   | 1 433.0                               | 1 415.8                       | 472.2                  | 23.0  | 224.0   | 1 209.9 | 1 130.1 | 361.9   | 372.0    | 3 321.0  |
| December   | 1 260.2                               | 1 250.2                       | 468.5                  | 21.2  | 211.5   | 1 084.2 | 1 005.1 | 314.9   | 342.0    | 2 978.9  |
| December quarter                                 | 4 194.4                               | 4 246.9                       | 1 463.1                | 69.2  | 696.8   | 3 657.6 | 3 328.0 | 1 049.5 | 1 103.3  | 9 904.4  |
| ROOM OCCUPANCY RATES (%)                         |                                       |                               |                        |       |         |         |         |         |          |          |
| <b>1997</b>                                      |                                       |                               |                        |       |         |         |         |         |          |          |
| December quarter                                 | 64.6                                  | 55.0                          | 63.3                   | 34.1  | 46.3    | 57.9    | 68.3    | 75.2    | 54.4     | 59.8     |
| <b>1998</b>                                      |                                       |                               |                        |       |         |         |         |         |          |          |
| October  | 68.5                                  | 60.4                          | 64.8                   | 36.3  | 51.6    | 62.8    | 72.2    | 78.7    | 52.4     | 64.2     |
| November   | 67.6                                  | 55.9                          | 59.9                   | 34.7  | 45.8    | 57.6    | 70.6    | 78.9    | 51.2     | 61.0     |
| December   | 57.5                                  | 47.7                          | 57.2                   | 30.9  | 41.8    | 49.9    | 60.8    | 66.5    | 45.1     | 52.9     |
| December quarter                                 | 64.5                                  | 54.7                          | 60.6                   | 33.9  | 46.4    | 56.7    | 67.9    | 74.7    | 49.5     | 59.4     |
| GUEST NIGHTS ('000)                              |                                       |                               |                        |       |         |         |         |         |          |          |
| <b>1997</b>                                      |                                       |                               |                        |       |         |         |         |         |          |          |
| December quarter                                 | 6 573.9                               | 7 477.4                       | n.a.                   | n.a.  | n.a.    | n.a.    | n.a.    | n.a.    | n.a.     | n.a.     |
| <b>1998</b>                                      |                                       |                               |                        |       |         |         |         |         |          |          |
| October  | 2 440.9                               | 2 791.3                       | 1 137.6                | 43.9  | 477.5   | 2 523.9 | 2 061.2 | 591.5   | 671.9    | 6 369.9  |
| November   | 2 259.4                               | 2 385.5                       | 980.5                  | 38.2  | 394.8   | 2 125.1 | 1 877.7 | 565.9   | 623.6    | 5 625.3  |
| December   | 2 183.8                               | 2 299.9                       | 1 081.2                | 36.5  | 399.8   | 2 100.4 | 1 857.4 | 545.0   | 625.8    | 5 564.9  |
| December quarter                                 | 6 884.1                               | 7 476.7                       | 3 199.3                | 118.6 | 1 272.1 | 6 749.5 | 5 796.3 | 1 702.4 | 1 921.3  | 17 560.1 |
| BED OCCUPANCY RATES (%)                          |                                       |                               |                        |       |         |         |         |         |          |          |
| <b>1997</b>                                      |                                       |                               |                        |       |         |         |         |         |          |          |
| December quarter                                 | 39.6                                  | 32.5                          | n.a.                   | n.a.  | n.a.    | n.a.    | n.a.    | n.a.    | n.a.     | n.a.     |
| <b>1998</b>                                      |                                       |                               |                        |       |         |         |         |         |          |          |
| October  | 41.3                                  | 35.8                          | 39.9                   | 19.7  | 31.5    | 38.8    | 42.0    | 46.8    | 31.5     | 38.5     |
| November   | 39.5                                  | 31.7                          | 35.2                   | 17.7  | 27.0    | 33.7    | 39.5    | 46.3    | 29.9     | 35.1     |
| December   | 36.9                                  | 29.5                          | 37.4                   | 16.4  | 26.4    | 32.3    | 37.8    | 43.1    | 28.7     | 33.5     |
| December quarter                                 | 39.2                                  | 32.3                          | 37.5                   | 18.0  | 28.3    | 34.9    | 39.8    | 45.4    | 30.0     | 35.7     |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## STAR GRADING .....

| Period  | Licensed<br>hotels with<br>facilities | Motels<br>and guest<br>houses | Serviced<br>apartments | 1     | 2      | 3       | 4       | 5       | Ungraded | Total     |
|---|---------------------------------------|-------------------------------|------------------------|-------|--------|---------|---------|---------|----------|-----------|
| GUEST ARRIVALS ('000)                         |                                       |                               |                        |       |        |         |         |         |          |           |
| <b>1997</b>                                   |                                       |                               |                        |       |        |         |         |         |          |           |
| December quarter                              | 2 852.8                               | 4 146.0                       | n.a.                   | n.a.  | n.a.   | n.a.    | n.a.    | n.a.    | n.a.     | n.a.      |
| <b>1998</b>                                   |                                       |                               |                        |       |        |         |         |         |          |           |
| October                                       | 1 031.8                               | 1 548.2                       | 308.5                  | 22.6  | 272.4  | 1 254.1 | 860.0   | 204.5   | 274.8    | 2 888.4   |
| November                                      | 983.2                                 | 1 311.7                       | 274.0                  | 19.2  | 222.5  | 1 061.2 | 804.6   | 203.4   | 258.0    | 2 568.9   |
| December                                      | 931.2                                 | 1 298.6                       | 286.7                  | 18.2  | 226.3  | 1 064.1 | 775.0   | 188.3   | 244.6    | 2 516.5   |
| December quarter                              | 2 946.2                               | 4 158.5                       | 869.1                  | 60.1  | 721.2  | 3 379.4 | 2 439.6 | 596.2   | 777.4    | 7 973.9   |
| AVERAGE LENGTH OF STAY (days)                 |                                       |                               |                        |       |        |         |         |         |          |           |
| <b>1997</b>                                   |                                       |                               |                        |       |        |         |         |         |          |           |
| December quarter                              | 2.3                                   | 1.8                           | n.a.                   | n.a.  | n.a.   | n.a.    | n.a.    | n.a.    | n.a.     | n.a.      |
| <b>1998</b>                                   |                                       |                               |                        |       |        |         |         |         |          |           |
| December quarter                              | 2.3                                   | 1.8                           | 3.7                    | 2.0   | 1.8    | 2.0     | 2.4     | 2.9     | 2.5      | 2.2       |
| TAKINGS FROM ACCOMMODATION (\$'000)           |                                       |                               |                        |       |        |         |         |         |          |           |
| <b>1997</b>                                   |                                       |                               |                        |       |        |         |         |         |          |           |
| December quarter                              | 535 114                               | 324 208                       | 127 928                | 2 517 | 46 935 | 291 768 | 317 082 | 195 458 | 133 490  | 987 250   |
| <b>1998</b>                                   |                                       |                               |                        |       |        |         |         |         |          |           |
| October                                       | 198 118                               | 122 565                       | 56 412                 | 1 226 | 16 270 | 108 755 | 142 002 | 71 662  | 37 180   | 377 096   |
| November                                      | 188 840                               | 110 424                       | 50 440                 | 1 106 | 13 837 | 95 148  | 134 538 | 68 818  | 36 256   | 349 703   |
| December                                      | 163 420                               | 98 914                        | 54 022                 | 1 080 | 13 677 | 88 328  | 119 359 | 60 702  | 33 210   | 316 356   |
| December quarter                              | 550 378                               | 331 903                       | 160 874                | 3 412 | 43 784 | 292 231 | 395 899 | 201 183 | 106 646  | 1 043 155 |
| AVERAGE TAKINGS PER ROOM NIGHT OCCUPIED (\$)  |                                       |                               |                        |       |        |         |         |         |          |           |
| <b>1997</b>                                   |                                       |                               |                        |       |        |         |         |         |          |           |
| December quarter                              | 133.6                                 | 76.8                          | 105.7                  | 41.8  | 58.8   | 79.8    | 121.8   | 194.6   | 101.2    | 104.6     |
| <b>1998</b>                                   |                                       |                               |                        |       |        |         |         |         |          |           |
| October                                       | 132.0                                 | 77.5                          | 108.0                  | 49.1  | 62.3   | 79.8    | 119.0   | 192.3   | 95.5     | 104.6     |
| November                                      | 131.8                                 | 78.0                          | 106.8                  | 48.0  | 61.8   | 78.6    | 119.0   | 190.2   | 97.5     | 105.3     |
| December                                      | 129.7                                 | 79.1                          | 115.3                  | 51.0  | 64.7   | 81.5    | 118.8   | 192.7   | 97.1     | 106.2     |
| December quarter                              | 131.2                                 | 78.2                          | 110.0                  | 49.3  | 62.8   | 79.9    | 119.0   | 191.7   | 96.7     | 105.3     |
| AVERAGE TAKINGS PER AVAILABLE ROOM NIGHT (\$) |                                       |                               |                        |       |        |         |         |         |          |           |
| <b>1997</b>                                   |                                       |                               |                        |       |        |         |         |         |          |           |
| December quarter                              | 86.4                                  | 42.3                          | 66.9                   | 14.3  | 27.2   | 46.2    | 83.2    | 146.3   | 55.1     | 62.6      |
| <b>1998</b>                                   |                                       |                               |                        |       |        |         |         |         |          |           |
| October                                       | 90.4                                  | 46.8                          | 70.0                   | 17.9  | 32.1   | 50.1    | 85.9    | 151.3   | 50.1     | 67.2      |
| November                                      | 89.0                                  | 43.6                          | 64.0                   | 16.6  | 28.3   | 45.3    | 84.1    | 150.1   | 49.9     | 64.3      |
| December                                      | 74.6                                  | 37.8                          | 65.9                   | 15.7  | 27.0   | 40.7    | 72.2    | 128.1   | 43.8     | 56.2      |
| December quarter                              | 84.6                                  | 42.7                          | 66.6                   | 16.7  | 29.2   | 45.3    | 80.7    | 143.1   | 47.9     | 62.5      |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

| Period   | South Coast | Illawarra | Sydney  | Snowy Mountains | Capital Country | Murray | Riverina | Central West |
|--|-------------|-----------|---------|-----------------|-----------------|--------|----------|--------------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |             |           |         |                 |                 |        |          |              |
| <b>December quarter 1997</b>                     |             |           |         |                 |                 |        |          |              |
| Establishments                                   | 84          | 53        | 236     | 56              | 44              | 97     | 68       | 118          |
| Guest rooms                                      | 2 106       | 1 754     | 24 893  | 2 122           | 1 391           | 2 860  | 1 873    | 3 362        |
| Bed spaces                                       | 6 629       | 4 992     | 63 756  | 8 214           | 4 163           | 9 346  | 5 605    | 10 369       |
| Persons employed                                 | 631         | 1 175     | 21 263  | 346             | 460             | 931    | 580      | 1 267        |
| <b>December quarter 1998</b>                     |             |           |         |                 |                 |        |          |              |
| Establishments                                   | 83          | 54        | 267     | 58              | 45              | 98     | 69       | 117          |
| Guest rooms                                      | 2 038       | 1 778     | 27 745  | 2 271           | 1 442           | 2 828  | 1 933    | 3 338        |
| Bed spaces                                       | 6 229       | 5 273     | 71 219  | 8 785           | 4 323           | 9 136  | 5 754    | 10 310       |
| Persons employed                                 | 647         | 1 112     | 20 911  | 373             | 452             | 997    | 636      | 1 231        |
| ROOM NIGHTS OCCUPIED ('000)                      |             |           |         |                 |                 |        |          |              |
| <b>1997</b>                                      |             |           |         |                 |                 |        |          |              |
| December quarter                                 | 94.2        | 88.0      | 1 653.5 | 24.2            | 64.3            | 132.5  | 89.9     | 168.9        |
| <b>1998</b>                                      |             |           |         |                 |                 |        |          |              |
| October  | 34.9        | 33.2      | 614.0   | 8.2             | 25.9            | 49.7   | 35.1     | 66.3         |
| November   | 29.7        | 29.3      | 619.0   | 7.1             | 22.5            | 41.9   | 29.4     | 53.0         |
| December   | 29.5        | 27.2      | 544.0   | 8.4             | 19.0            | 37.0   | 26.6     | 46.5         |
| December quarter                                 | 94.0        | 89.7      | 1 777.0 | 23.7            | 67.5            | 128.6  | 91.1     | 165.8        |
| ROOM OCCUPANCY RATES (%)                         |             |           |         |                 |                 |        |          |              |
| <b>1997</b>                                      |             |           |         |                 |                 |        |          |              |
| December quarter                                 | 48.6        | 54.6      | 73.0    | 12.4            | 51.0            | 50.3   | 52.2     | 54.6         |
| <b>1998</b>                                      |             |           |         |                 |                 |        |          |              |
| October  | 55.2        | 60.2      | 71.9    | 11.7            | 58.0            | 56.7   | 59.4     | 64.1         |
| November   | 48.5        | 54.9      | 74.8    | 10.7            | 52.0            | 49.4   | 50.7     | 52.9         |
| December   | 46.7        | 49.9      | 63.4    | 12.1            | 42.6            | 42.2   | 44.4     | 44.9         |
| December quarter                                 | 50.2        | 55.1      | 70.0    | 11.5            | 50.9            | 49.4   | 51.5     | 54.0         |
| GUEST NIGHTS ('000)                              |             |           |         |                 |                 |        |          |              |
| <b>1997</b>                                      |             |           |         |                 |                 |        |          |              |
| December quarter                                 | n.a.        | n.a.      | n.a.    | n.a.            | n.a.            | n.a.   | n.a.     | n.a.         |
| <b>1998</b>                                      |             |           |         |                 |                 |        |          |              |
| October  | 65.9        | 58.1      | 979.4   | 18.8            | 47.8            | 93.4   | 58.3     | 126.6        |
| November   | 52.6        | 48.1      | 966.7   | 13.5            | 39.0            | 77.3   | 45.5     | 89.6         |
| December   | 58.2        | 49.9      | 924.3   | 17.8            | 36.8            | 72.8   | 45.6     | 88.9         |
| December quarter                                 | 176.7       | 156.1     | 2 870.4 | 50.1            | 123.6           | 243.6  | 149.5    | 305.0        |
| GUEST ARRIVALS ('000)                            |             |           |         |                 |                 |        |          |              |
| <b>1997</b>                                      |             |           |         |                 |                 |        |          |              |
| December quarter                                 | n.a.        | n.a.      | n.a.    | n.a.            | n.a.            | n.a.   | n.a.     | n.a.         |
| <b>1998</b>                                      |             |           |         |                 |                 |        |          |              |
| October  | 37.0        | 33.5      | 395.8   | 8.9             | 29.2            | 57.1   | 43.2     | 89.7         |
| November   | 31.5        | 28.3      | 399.1   | 7.6             | 22.8            | 47.5   | 33.6     | 62.5         |
| December   | 34.4        | 27.7      | 377.0   | 8.6             | 22.7            | 43.0   | 34.6     | 67.6         |
| December quarter                                 | 102.9       | 89.6      | 1 171.9 | 25.1            | 74.7            | 147.6  | 111.4    | 219.7        |
| TAKINGS FROM ACCOMMODATION (\$'000)              |             |           |         |                 |                 |        |          |              |
| <b>1997</b>                                      |             |           |         |                 |                 |        |          |              |
| December quarter                                 | 5 968       | 8 306     | 235 244 | 1 509           | 4 089           | 8 746  | 5 623    | 11 175       |
| <b>1998</b>                                      |             |           |         |                 |                 |        |          |              |
| October  | 2 214       | 3 231     | 85 153  | 583             | 1 695           | 3 303  | 2 282    | 4 501        |
| November   | 1 833       | 2 725     | 86 213  | 495             | 1 429           | 2 851  | 1 876    | 3 612        |
| December   | 2 149       | 2 577     | 74 759  | 753             | 1 245           | 2 559  | 1 714    | 3 106        |
| December quarter                                 | 6 196       | 8 533     | 246 125 | 1 831           | 4 369           | 8 713  | 5 872    | 11 219       |

| Period   | Hunter | Mid<br>North<br>Coast | Holiday<br>Coast | Northern<br>Rivers | New<br>England/<br>North West | Outback | Central<br>Coast | Blue<br>Mountains |
|--|--------|-----------------------|------------------|--------------------|-------------------------------|---------|------------------|-------------------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |        |                       |                  |                    |                               |         |                  |                   |
| <b>December quarter 1997</b>                     |        |                       |                  |                    |                               |         |                  |                   |
| Establishments                                   | 91     | 86                    | 47               | 74                 | 89                            | 37      | 36               | 33                |
| Guest rooms                                      | 3 180  | 2 191                 | 1 801            | 2 001              | 2 408                         | 905     | 1 318            | 1 269             |
| Bed spaces                                       | 10 462 | 6 985                 | 5 950            | 6 417              | 7 324                         | 2 709   | 4 534            | 3 532             |
| Persons employed                                 | 2 070  | 802                   | 1 084            | 633                | 792                           | 273     | 1 006            | 933               |
| <b>December quarter 1998</b>                     |        |                       |                  |                    |                               |         |                  |                   |
| Establishments                                   | 94     | 86                    | 45               | 73                 | 88                            | 37      | 36               | 32                |
| Guest rooms                                      | 3 379  | 2 197                 | 1 695            | 1 953              | 2 427                         | 907     | 1 320            | 1 270             |
| Bed spaces                                       | 10 987 | 6 889                 | 5 607            | 6 266              | 7 299                         | 2 646   | 4 524            | 3 750             |
| Persons employed                                 | 2 091  | 830                   | 1 114            | 610                | 788                           | 279     | 941              | 1 009             |
| ROOM NIGHTS OCCUPIED ('000)                      |        |                       |                  |                    |                               |         |                  |                   |
| <b>1997</b>                                      |        |                       |                  |                    |                               |         |                  |                   |
| December quarter                                 | 162.5  | 112.0                 | 111.6            | 98.1               | 112.9                         | 37.3    | 67.0             | 64.0              |
| <b>1998</b>                                      |        |                       |                  |                    |                               |         |                  |                   |
| October  | 62.5   | 41.4                  | 40.1             | 34.7               | 45.0                          | 15.8    | 25.6             | 24.5              |
| November   | 59.2   | 34.6                  | 30.8             | 28.7               | 38.0                          | 12.5    | 21.4             | 21.9              |
| December   | 52.0   | 36.1                  | 31.5             | 29.7               | 34.6                          | 10.4    | 23.5             | 18.6              |
| December quarter                                 | 173.7  | 112.2                 | 102.4            | 93.1               | 117.6                         | 38.7    | 70.5             | 65.0              |
| ROOM OCCUPANCY RATES (%)                         |        |                       |                  |                    |                               |         |                  |                   |
| <b>1997</b>                                      |        |                       |                  |                    |                               |         |                  |                   |
| December quarter                                 | 55.7   | 55.6                  | 67.3             | 53.4               | 51.0                          | 44.8    | 55.3             | 54.9              |
| <b>1998</b>                                      |        |                       |                  |                    |                               |         |                  |                   |
| October  | 59.6   | 60.8                  | 76.3             | 57.3               | 60.1                          | 56.2    | 62.4             | 62.2              |
| November   | 58.4   | 52.6                  | 60.6             | 49.0               | 52.5                          | 45.8    | 54.0             | 57.5              |
| December   | 49.6   | 53.0                  | 59.9             | 49.1               | 46.2                          | 37.0    | 57.5             | 47.1              |
| December quarter                                 | 55.9   | 55.5                  | 65.7             | 51.8               | 52.9                          | 46.3    | 58.0             | 55.6              |
| GUEST NIGHTS ('000)                              |        |                       |                  |                    |                               |         |                  |                   |
| <b>1997</b>                                      |        |                       |                  |                    |                               |         |                  |                   |
| December quarter                                 | n.a.   | n.a.                  | n.a.             | n.a.               | n.a.                          | n.a.    | n.a.             | n.a.              |
| <b>1998</b>                                      |        |                       |                  |                    |                               |         |                  |                   |
| October  | 117.3  | 83.0                  | 85.8             | 68.5               | 80.1                          | 27.4    | 51.9             | 45.2              |
| November   | 102.6  | 62.6                  | 63.1             | 53.3               | 61.3                          | 19.7    | 41.8             | 38.4              |
| December   | 100.1  | 75.3                  | 72.9             | 63.9               | 64.0                          | 17.8    | 52.2             | 35.9              |
| December quarter                                 | 320.0  | 220.9                 | 221.8            | 185.7              | 205.4                         | 64.9    | 145.9            | 119.5             |
| GUEST ARRIVALS ('000)                            |        |                       |                  |                    |                               |         |                  |                   |
| <b>1997</b>                                      |        |                       |                  |                    |                               |         |                  |                   |
| December quarter                                 | n.a.   | n.a.                  | n.a.             | n.a.               | n.a.                          | n.a.    | n.a.             | n.a.              |
| <b>1998</b>                                      |        |                       |                  |                    |                               |         |                  |                   |
| October  | 65.6   | 51.7                  | 39.7             | 40.6               | 56.8                          | 17.6    | 23.8             | 28.0              |
| November   | 59.0   | 38.7                  | 31.5             | 33.8               | 42.5                          | 12.3    | 20.4             | 21.2              |
| December   | 57.3   | 43.8                  | 35.6             | 35.9               | 48.2                          | 11.7    | 22.5             | 17.3              |
| December quarter                                 | 181.9  | 134.3                 | 106.8            | 110.3              | 147.5                         | 41.6    | 66.6             | 66.6              |
| TAKINGS FROM ACCOMMODATION (\$'000)              |        |                       |                  |                    |                               |         |                  |                   |
| <b>1997</b>                                      |        |                       |                  |                    |                               |         |                  |                   |
| December quarter                                 | 16 023 | 8 113                 | 9 364            | 6 590              | 6 908                         | 2 143   | 6 899            | 6 952             |
| <b>1998</b>                                      |        |                       |                  |                    |                               |         |                  |                   |
| October  | 6 346  | 2 979                 | 3 552            | 2 464              | 2 802                         | 924     | 2 634            | 2 741             |
| November   | 5 974  | 2 473                 | 2 425            | 1 952              | 2 318                         | 705     | 2 145            | 2 408             |
| December   | 5 405  | 3 146                 | 3 065            | 2 358              | 2 196                         | 609     | 2 623            | 2 071             |
| December quarter                                 | 17 724 | 8 598                 | 9 042            | 6 774              | 7 317                         | 2 237   | 7 403            | 7 219             |

# 12

## HOTELS, MOTELS, GUEST HOUSES & SERVICED APARTMENTS, Tourism Regions—Vic.

| Period   | Melbourne | Wimmera | Yarra Valley | Western | Grampians | Bendigo | Loddon | Peninsula | Central Murray | Goulburn | High Country |
|--|-----------|---------|--------------|---------|-----------|---------|--------|-----------|----------------|----------|--------------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |           |         |              |         |           |         |        |           |                |          |              |
| <b>December quarter 1997</b>                     |           |         |              |         |           |         |        |           |                |          |              |
| Establishments                                   | 182       | 6       | 43           | 57      | 21        | 28      | 20     | 21        | 27             | 75       |              |
| Guest rooms                                      | 14 353    | 118     | 1 301        | 1 537   | 501       | 695     | 647    | 559       | 678            | 1 992    |              |
| Bed spaces                                       | 35 718    | 338     | 3 985        | 4 794   | 1 449     | 2 127   | 1 786  | 1 639     | 2 042          | 6 742    |              |
| Persons employed                                 | 15 810    | 27      | 472          | 833     | 196       | 293     | 362    | 176       | 340            | 565      |              |
| <b>December quarter 1998</b>                     |           |         |              |         |           |         |        |           |                |          |              |
| Establishments                                   | 207       | 6       | 42           | 56      | 21        | 28      | 20     | 21        | 27             | 76       |              |
| Guest rooms                                      | 16 516    | 117     | 1 276        | 1 511   | 497       | 700     | 661    | 558       | 678            | 2 009    |              |
| Bed spaces                                       | 41 571    | 335     | 3 892        | 4 693   | 1 450     | 2 145   | 1 818  | 1 600     | 2 016          | 7 079    |              |
| Persons employed                                 | 14 988    | 30      | 506          | 798     | 196       | 314     | 410    | 169       | 367            | 614      |              |
| ROOM NIGHTS OCCUPIED ('000)                      |           |         |              |         |           |         |        |           |                |          |              |
| <b>1997</b>                                      |           |         |              |         |           |         |        |           |                |          |              |
| December quarter                                 | 963.6     | 3.9     | 57.1         | 68.7    | 19.9      | 32.6    | 27.5   | 23.1      | 29.4           | 42.1     |              |
| <b>1998</b>                                      |           |         |              |         |           |         |        |           |                |          |              |
| October  | 374.9     | 1.7     | 23.2         | 24.7    | 8.2       | 11.8    | 9.0    | 9.1       | 11.0           | 14.9     |              |
| November   | 370.3     | 1.3     | 17.7         | 24.9    | 7.0       | 11.2    | 8.7    | 7.8       | 11.3           | 15.0     |              |
| December   | 323.6     | 1.3     | 15.4         | 24.3    | 6.1       | 8.5     | 9.5    | 6.6       | 8.8            | 13.7     |              |
| December quarter                                 | 1 068.7   | 4.3     | 56.3         | 74.0    | 21.2      | 31.4    | 27.2   | 23.5      | 31.0           | 43.6     |              |
| ROOM OCCUPANCY RATES (%)                         |           |         |              |         |           |         |        |           |                |          |              |
| <b>1997</b>                                      |           |         |              |         |           |         |        |           |                |          |              |
| December quarter                                 | 73.0      | 36.1    | 47.7         | 48.6    | 43.3      | 51.0    | 46.3   | 44.8      | 47.1           | 23.0     |              |
| <b>1998</b>                                      |           |         |              |         |           |         |        |           |                |          |              |
| October  | 73.2      | 47.1    | 58.6         | 52.8    | 53.1      | 54.4    | 43.9   | 52.4      | 52.2           | 24.1     |              |
| November   | 74.7      | 35.9    | 46.2         | 55.0    | 46.7      | 53.1    | 44.1   | 46.6      | 55.3           | 25.1     |              |
| December   | 63.2      | 36.6    | 39.0         | 51.9    | 39.4      | 39.1    | 46.3   | 38.2      | 41.9           | 22.3     |              |
| December quarter                                 | 70.3      | 39.9    | 47.9         | 53.2    | 46.4      | 48.8    | 44.8   | 45.7      | 49.7           | 23.8     |              |
| GUEST NIGHTS ('000)                              |           |         |              |         |           |         |        |           |                |          |              |
| <b>1997</b>                                      |           |         |              |         |           |         |        |           |                |          |              |
| December quarter                                 | n.a.      | n.a.    | n.a.         | n.a.    | n.a.      | n.a.    | n.a.   | n.a.      | n.a.           | n.a.     |              |
| <b>1998</b>                                      |           |         |              |         |           |         |        |           |                |          |              |
| October  | 580.7     | 2.8     | 40.0         | 48.2    | 13.3      | 19.9    | 15.1   | 16.5      | 17.3           | 28.2     |              |
| November   | 566.0     | 2.0     | 29.3         | 49.1    | 10.7      | 18.8    | 14.3   | 13.6      | 18.1           | 28.2     |              |
| December   | 525.5     | 2.5     | 28.8         | 51.5    | 10.3      | 14.8    | 16.5   | 12.2      | 14.7           | 26.0     |              |
| December quarter                                 | 1 672.2   | 7.4     | 98.1         | 148.7   | 34.3      | 53.6    | 45.9   | 42.4      | 50.2           | 82.4     |              |
| GUEST ARRIVALS ('000)                            |           |         |              |         |           |         |        |           |                |          |              |
| <b>1997</b>                                      |           |         |              |         |           |         |        |           |                |          |              |
| December quarter                                 | n.a.      | n.a.    | n.a.         | n.a.    | n.a.      | n.a.    | n.a.   | n.a.      | n.a.           | n.a.     |              |
| <b>1998</b>                                      |           |         |              |         |           |         |        |           |                |          |              |
| October  | 244.4     | 2.2     | 24.7         | 30.0    | 10.4      | 14.6    | 8.2    | 10.2      | 11.7           | 16.4     |              |
| November   | 235.8     | 1.7     | 18.9         | 30.5    | 8.5       | 13.4    | 7.9    | 8.8       | 11.6           | 17.3     |              |
| December   | 218.3     | 2.1     | 18.8         | 31.3    | 8.4       | 11.5    | 8.4    | 7.4       | 10.8           | 15.1     |              |
| December quarter                                 | 698.5     | 6.0     | 62.3         | 91.8    | 27.4      | 39.4    | 24.5   | 26.5      | 34.1           | 48.7     |              |
| TAKINGS FROM ACCOMMODATION (\$'000)              |           |         |              |         |           |         |        |           |                |          |              |
| <b>1997</b>                                      |           |         |              |         |           |         |        |           |                |          |              |
| December quarter                                 | 126 594   | 193     | 3 383        | 5 345   | 1 252     | 2 374   | 3 076  | 1 660     | 1 921          | 2 927    |              |
| <b>1998</b>                                      |           |         |              |         |           |         |        |           |                |          |              |
| October  | 49 696    | 84      | 1 432        | 1 968   | 534       | 885     | 979    | 646       | 750            | 1 075    |              |
| November   | 50 363    | 63      | 1 102        | 2 028   | 458       | 845     | 989    | 558       | 752            | 1 099    |              |
| December   | 41 491    | 70      | 998          | 2 138   | 391       | 658     | 1 145  | 469       | 595            | 1 071    |              |
| December quarter                                 | 141 550   | 217     | 3 532        | 6 134   | 1 384     | 2 387   | 3 113  | 1 674     | 2 097          | 3 245    |              |

| Period   | Lakes | Gippsland | Melbourne<br>East | Geelong | Macedon | Spa Country | Ballarat | Central<br>Highlands | Upper<br>Yarra | Murray<br>East | Phillip<br>Island |
|--|-------|-----------|-------------------|---------|---------|-------------|----------|----------------------|----------------|----------------|-------------------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |       |           |                   |         |         |             |          |                      |                |                |                   |
| <b>December quarter 1997</b>                     |       |           |                   |         |         |             |          |                      |                |                |                   |
| Establishments                                   | 24    | 38        | 13                | 23      | 3       | 5           | 24       | 15                   | 13             | 14             | 9                 |
| Guest rooms                                      | 653   | 1 078     | 394               | 709     | 91      | 119         | 783      | 359                  | 440            | 317            | 292               |
| Bed spaces                                       | 1 944 | 2 997     | 1 053             | 2 096   | 195     | 358         | 2 475    | 1 132                | 1 146          | 994            | 1 000             |
| Persons employed                                 | 256   | 371       | 320               | 338     | 69      | 88          | 383      | 108                  | 237            | 78             | 156               |
| <b>December quarter 1998</b>                     |       |           |                   |         |         |             |          |                      |                |                |                   |
| Establishments                                   | 24    | 37        | 12                | 22      | 3       | 5           | 24       | 15                   | 13             | 14             | 9                 |
| Guest rooms                                      | 663   | 1 059     | 380               | 693     | 91      | 119         | 805      | 359                  | 425            | 320            | 280               |
| Bed spaces                                       | 1 986 | 3 055     | 875               | 2 026   | 195     | 354         | 2 607    | 1 150                | 1 139          | 985            | 1 005             |
| Persons employed                                 | 267   | 341       | 346               | 380     | 69      | 82          | 392      | 90                   | 243            | 72             | 139               |
| ROOM NIGHTS OCCUPIED ('000)                      |       |           |                   |         |         |             |          |                      |                |                |                   |
| <b>1997</b>                                      |       |           |                   |         |         |             |          |                      |                |                |                   |
| December quarter                                 | 27.0  | 40.8      | 15.3              | 32.3    | 2.9     | 5.1         | 38.9     | 15.6                 | 12.7           | 13.8           | 11.8              |
| <b>1998</b>                                      |       |           |                   |         |         |             |          |                      |                |                |                   |
| October  | 7.7   | 14.8      | 5.0               | 11.7    | 1.0     | 1.8         | 16.8     | 6.7                  | 5.7            | 5.3            | 4.6               |
| November   | 7.6   | 17.8      | 5.2               | 12.0    | 1.4     | 1.9         | 12.0     | 5.3                  | 5.2            | 4.8            | 4.3               |
| December   | 8.2   | 12.7      | 3.1               | 11.0    | 0.7     | 1.7         | 9.7      | 4.3                  | 3.8            | 3.7            | 3.7               |
| December quarter                                 | 23.5  | 45.3      | 13.3              | 34.7    | 3.1     | 5.4         | 38.4     | 16.3                 | 14.7           | 13.8           | 12.6              |
| ROOM OCCUPANCY RATES (%)                         |       |           |                   |         |         |             |          |                      |                |                |                   |
| <b>1997</b>                                      |       |           |                   |         |         |             |          |                      |                |                |                   |
| December quarter                                 | 44.9  | 41.1      | 42.1              | 49.4    | 34.4    | 46.8        | 54.0     | 47.3                 | 31.5           | 47.2           | 43.9              |
| <b>1998</b>                                      |       |           |                   |         |         |             |          |                      |                |                |                   |
| October  | 37.6  | 45.0      | 42.3              | 54.4    | 34.4    | 49.1        | 67.2     | 60.2                 | 43.6           | 53.1           | 52.6              |
| November   | 38.2  | 56.2      | 45.6              | 57.9    | 52.0    | 52.6        | 49.5     | 48.9                 | 40.7           | 50.3           | 51.5              |
| December   | 40.0  | 38.7      | 29.9              | 51.1    | 26.2    | 45.9        | 38.9     | 39.0                 | 28.7           | 37.7           | 42.3              |
| December quarter                                 | 38.6  | 46.5      | 39.6              | 54.4    | 37.4    | 49.2        | 51.9     | 49.4                 | 37.6           | 47.0           | 48.8              |
| GUEST NIGHTS ('000)                              |       |           |                   |         |         |             |          |                      |                |                |                   |
| <b>1997</b>                                      |       |           |                   |         |         |             |          |                      |                |                |                   |
| December quarter                                 | n.a.  | n.a.      | n.a.              | n.a.    | n.a.    | n.a.        | n.a.     | n.a.                 | n.a.           | n.a.           | n.a.              |
| <b>1998</b>                                      |       |           |                   |         |         |             |          |                      |                |                |                   |
| October  | 14.1  | 20.8      | 7.3               | 19.5    | 1.2     | 3.1         | 37.8     | 13.0                 | 9.0            | 9.5            | 8.9               |
| November   | 13.5  | 29.5      | 7.1               | 19.4    | 1.6     | 3.1         | 24.7     | 10.1                 | 8.0            | 8.5            | 9.2               |
| December   | 15.6  | 19.5      | 4.7               | 19.0    | 0.9     | 3.0         | 20.3     | 8.5                  | 6.1            | 7.1            | 8.7               |
| December quarter                                 | 43.2  | 69.8      | 19.1              | 57.9    | 3.7     | 9.3         | 82.8     | 31.7                 | 23.0           | 25.1           | 26.8              |
| GUEST ARRIVALS ('000)                            |       |           |                   |         |         |             |          |                      |                |                |                   |
| <b>1997</b>                                      |       |           |                   |         |         |             |          |                      |                |                |                   |
| December quarter                                 | n.a.  | n.a.      | n.a.              | n.a.    | n.a.    | n.a.        | n.a.     | n.a.                 | n.a.           | n.a.           | n.a.              |
| <b>1998</b>                                      |       |           |                   |         |         |             |          |                      |                |                |                   |
| October  | 10.6  | 12.2      | 4.0               | 12.0    | 0.9     | 1.9         | 22.2     | 8.4                  | 4.4            | 6.1            | 4.3               |
| November   | 9.1   | 11.5      | 4.4               | 12.3    | 0.9     | 1.9         | 14.9     | 6.8                  | 3.9            | 5.3            | 4.9               |
| December   | 10.7  | 10.4      | 3.1               | 12.1    | 0.5     | 1.9         | 13.2     | 5.7                  | 3.1            | 4.5            | 5.3               |
| December quarter                                 | 30.4  | 34.1      | 11.5              | 36.3    | 2.2     | 5.6         | 50.3     | 20.9                 | 11.4           | 15.9           | 14.5              |
| TAKINGS FROM ACCOMMODATION (\$'000)              |       |           |                   |         |         |             |          |                      |                |                |                   |
| <b>1997</b>                                      |       |           |                   |         |         |             |          |                      |                |                |                   |
| December quarter                                 | 1 601 | 2 375     | 1 220             | 2 563   | 297     | 518         | 2 873    | 1 001                | 1 303          | 729            | 937               |
| <b>1998</b>                                      |       |           |                   |         |         |             |          |                      |                |                |                   |
| October  | 460   | 942       | 436               | 948     | 102     | 205         | 1 316    | 451                  | 656            | 275            | 347               |
| November   | 451   | 1 175     | 456               | 982     | 151     | 210         | 926      | 374                  | 579            | 273            | 349               |
| December   | 514   | 809       | 262               | 973     | 75      | 203         | 751      | 299                  | 416            | 193            | 314               |
| December quarter                                 | 1 425 | 2 926     | 1 153             | 2 903   | 328     | 619         | 2 993    | 1 125                | 1 651          | 741            | 1 010             |

| Period   | Gold Coast | Brisbane | Sunshine Coast | Hervey Bay/Maryborough | Darling Downs | Bundaberg |
|--|------------|----------|----------------|------------------------|---------------|-----------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |            |          |                |                        |               |           |
| <b>December quarter 1997</b>                     |            |          |                |                        |               |           |
| Establishments                                   | 132        | 143      | 89             | 43                     | 60            | 23        |
| Guest rooms                                      | 11 768     | 8 243    | 3 363          | 1 499                  | 1 463         | 548       |
| Bed spaces                                       | 39 138     | 24 022   | 11 841         | 5 121                  | 4 503         | 1 648     |
| Persons employed                                 | 8 740      | 6 976    | 2 412          | 696                    | 580           | 197       |
| <b>December quarter 1998</b>                     |            |          |                |                        |               |           |
| Establishments                                   | 145        | 153      | 93             | 44                     | 61            | 23        |
| Guest rooms                                      | 12 895     | 9 168    | 3 988          | 1 588                  | 1 518         | 549       |
| Bed spaces                                       | 43 180     | 26 481   | 13 888         | 5 466                  | 4 759         | 1 662     |
| Persons employed                                 | 9 114      | 6 816    | 2 451          | 778                    | 553           | 196       |
| ROOM NIGHTS OCCUPIED ('000)                      |            |          |                |                        |               |           |
| <b>1997</b>                                      |            |          |                |                        |               |           |
| December quarter                                 | 679.2      | 469.2    | 197.2          | 69.7                   | 65.9          | 30.0      |
| <b>1998</b>                                      |            |          |                |                        |               |           |
| October  | 262.8      | 185.0    | 73.9           | 28.9                   | 28.7          | 10.7      |
| November   | 232.4      | 172.7    | 61.7           | 23.1                   | 23.3          | 10.0      |
| December   | 247.4      | 144.9    | 70.3           | 24.4                   | 21.8          | 9.7       |
| December quarter                                 | 742.5      | 502.5    | 205.8          | 76.4                   | 73.8          | 30.4      |
| ROOM OCCUPANCY RATES (%)                         |            |          |                |                        |               |           |
| <b>1997</b>                                      |            |          |                |                        |               |           |
| December quarter                                 | 64.8       | 62.1     | 63.7           | 50.9                   | 49.0          | 59.5      |
| <b>1998</b>                                      |            |          |                |                        |               |           |
| October  | 66.2       | 65.1     | 64.4           | 60.0                   | 60.9          | 63.0      |
| November   | 60.3       | 62.8     | 54.5           | 49.4                   | 51.2          | 60.5      |
| December   | 61.9       | 51.0     | 58.6           | 50.3                   | 46.5          | 56.8      |
| December quarter                                 | 62.8       | 59.6     | 59.2           | 53.3                   | 52.9          | 60.1      |
| GUEST NIGHTS ('000)                              |            |          |                |                        |               |           |
| <b>1997</b>                                      |            |          |                |                        |               |           |
| December quarter                                 | n.a.       | n.a.     | n.a.           | n.a.                   | n.a.          | n.a.      |
| <b>1998</b>                                      |            |          |                |                        |               |           |
| October  | 563.3      | 295.0    | 176.0          | 61.7                   | 52.5          | 16.9      |
| November   | 496.4      | 267.6    | 143.0          | 44.8                   | 40.1          | 15.4      |
| December   | 573.6      | 250.6    | 170.5          | 52.9                   | 42.0          | 17.3      |
| December quarter                                 | 1 633.3    | 813.2    | 489.6          | 159.5                  | 134.6         | 49.6      |
| GUEST ARRIVALS ('000)                            |            |          |                |                        |               |           |
| <b>1997</b>                                      |            |          |                |                        |               |           |
| December quarter                                 | n.a.       | n.a.     | n.a.           | n.a.                   | n.a.          | n.a.      |
| <b>1998</b>                                      |            |          |                |                        |               |           |
| October  | 159.4      | 134.2    | 52.1           | 30.9                   | 35.7          | 11.3      |
| November   | 147.2      | 123.8    | 44.6           | 23.5                   | 27.3          | 10.4      |
| December   | 163.9      | 114.3    | 49.3           | 25.4                   | 29.4          | 11.6      |
| December quarter                                 | 470.5      | 372.3    | 145.9          | 79.8                   | 92.5          | 33.3      |
| TAKINGS FROM ACCOMMODATION (\$'000)              |            |          |                |                        |               |           |
| <b>1997</b>                                      |            |          |                |                        |               |           |
| December quarter                                 | 72 276     | 46 474   | 23 042         | 5 007                  | 4 129         | 2 034     |
| <b>1998</b>                                      |            |          |                |                        |               |           |
| October  | 27 268     | 17 963   | 8 499          | 2 240                  | 1 833         | 722       |
| November   | 22 872     | 16 534   | 6 908          | 1 620                  | 1 445         | 670       |
| December   | 26 192     | 13 358   | 9 248          | 1 885                  | 1 415         | 732       |
| December quarter                                 | 76 332     | 47 854   | 24 654         | 5 746                  | 4 692         | 2 124     |

| Period   | Fitzroy | Mackay | Whitsundays | Northern | Tropical<br>North<br>Queensland | Outback | Great<br>Barrier<br>Reef |
|--|---------|--------|-------------|----------|---------------------------------|---------|--------------------------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |         |        |             |          |                                 |         |                          |
| <b>December quarter 1997</b>                     |         |        |             |          |                                 |         |                          |
| Establishments                                   | 79      | 53     | 19          | 56       | 144                             | 46      | 19                       |
| Guest rooms                                      | 2 933   | 1 713  | 2 403       | 2 397    | 9 774                           | 1 198   | 2 750                    |
| Bed spaces                                       | 9 415   | 5 210  | 9 223       | 7 237    | 30 184                          | 3 348   | 9 708                    |
| Persons employed                                 | 1 635   | 1 070  | 2 186       | 1 397    | 5 644                           | 468     | 2 957                    |
| <b>December quarter 1998</b>                     |         |        |             |          |                                 |         |                          |
| Establishments                                   | 79      | 52     | 17          | 55       | 150                             | 50      | 20                       |
| Guest rooms                                      | 2 942   | 1 683  | 2 313       | 2 392    | 10 040                          | 1 273   | 2 782                    |
| Bed spaces                                       | 9 532   | 5 026  | 8 746       | 7 108    | 31 230                          | 3 579   | 9 679                    |
| Persons employed                                 | 1 660   | 915    | 2 200       | 1 465    | 5 400                           | 494     | 2 894                    |
| ROOM NIGHTS OCCUPIED ('000)                      |         |        |             |          |                                 |         |                          |
| <b>1997</b>                                      |         |        |             |          |                                 |         |                          |
| December quarter                                 | 159.6   | 92.7   | 144.3       | 129.2    | 536.1                           | 55.0    | 166.7                    |
| <b>1998</b>                                      |         |        |             |          |                                 |         |                          |
| October  | 61.0    | 31.2   | 52.3        | 47.0     | 219.9                           | 22.9    | 63.5                     |
| November   | 56.0    | 28.5   | 47.2        | 49.7     | 193.1                           | 20.3    | 54.2                     |
| December   | 46.2    | 28.2   | 43.9        | 39.6     | 157.5                           | 17.1    | 52.8                     |
| December quarter                                 | 163.2   | 87.9   | 143.4       | 136.4    | 570.4                           | 60.3    | 170.4                    |
| ROOM OCCUPANCY RATES (%)                         |         |        |             |          |                                 |         |                          |
| <b>1997</b>                                      |         |        |             |          |                                 |         |                          |
| December quarter                                 | 59.1    | 58.8   | 65.3        | 58.6     | 59.6                            | 50.5    | 65.9                     |
| <b>1998</b>                                      |         |        |             |          |                                 |         |                          |
| October  | 66.9    | 59.7   | 73.0        | 63.4     | 70.6                            | 58.0    | 73.6                     |
| November   | 63.4    | 56.9   | 68.0        | 69.3     | 64.1                            | 53.1    | 64.9                     |
| December   | 50.7    | 54.3   | 61.3        | 53.4     | 50.6                            | 43.7    | 61.2                     |
| December quarter                                 | 60.3    | 57.0   | 67.4        | 62.0     | 61.8                            | 51.6    | 66.6                     |
| GUEST NIGHTS ('000)                              |         |        |             |          |                                 |         |                          |
| <b>1997</b>                                      |         |        |             |          |                                 |         |                          |
| December quarter                                 | n.a.    | n.a.   | n.a.        | n.a.     | n.a.                            | n.a.    | n.a.                     |
| <b>1998</b>                                      |         |        |             |          |                                 |         |                          |
| October  | 105.8   | 55.0   | 117.3       | 73.0     | 434.3                           | 33.6    | 140.2                    |
| November   | 90.7    | 47.7   | 102.1       | 76.2     | 360.2                           | 28.0    | 116.0                    |
| December   | 86.0    | 53.8   | 103.8       | 67.1     | 318.5                           | 25.8    | 120.7                    |
| December quarter                                 | 282.5   | 156.6  | 323.2       | 216.4    | 1 113.0                         | 87.4    | 376.9                    |
| GUEST ARRIVALS ('000)                            |         |        |             |          |                                 |         |                          |
| <b>1997</b>                                      |         |        |             |          |                                 |         |                          |
| December quarter                                 | n.a.    | n.a.   | n.a.        | n.a.     | n.a.                            | n.a.    | n.a.                     |
| <b>1998</b>                                      |         |        |             |          |                                 |         |                          |
| October  | 48.9    | 22.7   | 41.1        | 37.8     | 131.0                           | 18.9    | 36.2                     |
| November   | 44.3    | 21.1   | 36.5        | 37.8     | 114.9                           | 16.0    | 32.8                     |
| December   | 43.7    | 23.1   | 38.4        | 34.4     | 106.1                           | 14.8    | 32.3                     |
| December quarter                                 | 137.0   | 66.9   | 116.0       | 110.0    | 352.0                           | 49.8    | 101.3                    |
| TAKINGS FROM ACCOMMODATION (\$'000)              |         |        |             |          |                                 |         |                          |
| <b>1997</b>                                      |         |        |             |          |                                 |         |                          |
| December quarter                                 | 12 895  | 6 845  | 21 790      | 9 869    | 65 359                          | 3 234   | 31 528                   |
| <b>1998</b>                                      |         |        |             |          |                                 |         |                          |
| October  | 4 996   | 2 196  | 8 383       | 3 628    | 26 054                          | 1 393   | 12 015                   |
| November   | 4 253   | 2 002  | 7 871       | 3 791    | 21 590                          | 1 227   | 10 841                   |
| December   | 4 064   | 2 115  | 7 731       | 3 038    | 17 716                          | 1 056   | 10 903                   |
| December quarter                                 | 13 312  | 6 313  | 23 986      | 10 457   | 65 360                          | 3 676   | 33 759                   |

| Period   | South<br>East | Murray-<br>lands | Fleurieu<br>Peninsula | Adelaide | Barossa<br>Valley | Riverland | Mid<br>North | Flinders<br>Ranges | Far<br>North | Eyre<br>Peninsula | Yorke<br>Peninsula | Kangaroo<br>Island |
|--|---------------|------------------|-----------------------|----------|-------------------|-----------|--------------|--------------------|--------------|-------------------|--------------------|--------------------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| <b>December quarter 1997</b>                     |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| Establishments                                   | 34            | 4                | 13                    | 86       | 7                 | 14        | 5            | 18                 | 8            | 26                | 7                  | 7                  |
| Guest rooms                                      | 963           | 96               | 446                   | 5 229    | 210               | 525       | 137          | 609                | 367          | 784               | 136                | 204                |
| Bed spaces                                       | 2 891         | 308              | 1 362                 | 14 483   | 641               | 1 522     | 409          | 1 843              | 1 056        | 2 246             | 432                | 588                |
| Persons employed                                 | 442           | 47               | 238                   | 3 664    | 198               | 460       | 88           | 273                | 177          | 568               | 56                 | 110                |
| <b>December quarter 1998</b>                     |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| Establishments                                   | 32            | 4                | 13                    | 90       | 7                 | 14        | 5            | 19                 | 7            | 25                | 7                  | 6                  |
| Guest rooms                                      | 907           | 96               | 451                   | 5 654    | 210               | 525       | 144          | 632                | 354          | 789               | 133                | 181                |
| Bed spaces                                       | 2 763         | 303              | 1 380                 | 15 563   | 645               | 1 552     | 427          | 1 970              | 1 010        | 2 323             | 391                | 546                |
| Persons employed                                 | 438           | 50               | 249                   | 3 942    | 182               | 474       | 84           | 267                | 184          | 585               | 53                 | 102                |
| ROOM NIGHTS OCCUPIED ('000)                      |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| <b>1997</b>                                      |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| December quarter                                 | 45.0          | 4.3              | 17.4                  | 335.4    | 11.3              | 23.7      | 6.8          | 32.8               | 12.2         | 30.6              | 5.0                | 9.3                |
| <b>1998</b>                                      |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| October  | 17.7          | 1.9              | 6.2                   | 129.7    | 4.1               | 8.5       | 2.8          | 13.7               | 5.4          | 12.9              | 1.4                | 3.3                |
| November   | 14.9          | 1.3              | 5.4                   | 123.0    | 3.4               | 7.0       | 2.2          | 9.5                | 4.1          | 10.6              | 1.1                | 3.0                |
| December   | 12.2          | 1.1              | 5.3                   | 113.4    | 2.8               | 7.3       | 1.8          | 8.7                | 3.1          | 9.5               | 1.2                | 2.9                |
| December quarter                                 | 44.9          | 4.3              | 16.9                  | 366.1    | 10.4              | 22.8      | 6.9          | 31.9               | 12.6         | 33.0              | 3.7                | 9.1                |
| ROOM OCCUPANCY RATES (%)                         |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| <b>1997</b>                                      |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| December quarter                                 | 50.8          | 48.8             | 42.3                  | 69.7     | 58.3              | 49.1      | 54.3         | 59.8               | 36.0         | 42.5              | 40.0               | 49.8               |
| <b>1998</b>                                      |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| October  | 63.1          | 64.9             | 44.4                  | 74.0     | 63.7              | 52.3      | 63.2         | 70.2               | 49.2         | 52.6              | 33.1               | 58.1               |
| November   | 54.8          | 45.5             | 40.1                  | 72.5     | 54.2              | 44.5      | 51.6         | 51.5               | 38.9         | 44.9              | 28.2               | 55.4               |
| December   | 43.4          | 35.5             | 37.7                  | 64.7     | 43.2              | 44.6      | 40.6         | 46.0               | 28.1         | 38.9              | 30.2               | 50.8               |
| December quarter                                 | 53.8          | 48.7             | 40.7                  | 70.4     | 53.7              | 47.1      | 51.8         | 56.1               | 38.7         | 45.4              | 30.5               | 54.8               |
| GUEST NIGHTS ('000)                              |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| <b>1997</b>                                      |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| December quarter                                 | n.a.          | n.a.             | n.a.                  | n.a.     | n.a.              | n.a.      | n.a.         | n.a.               | n.a.         | n.a.              | n.a.               | n.a.               |
| <b>1998</b>                                      |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| October  | 28.9          | 3.6              | 13.6                  | 208.1    | 7.9               | 14.1      | 5.6          | 22.8               | 9.0          | 19.8              | 2.4                | 6.8                |
| November   | 23.4          | 2.2              | 11.7                  | 189.4    | 6.1               | 10.5      | 4.0          | 14.3               | 6.2          | 14.4              | 1.7                | 6.5                |
| December   | 21.4          | 2.0              | 12.9                  | 192.8    | 5.4               | 12.3      | 3.5          | 14.0               | 5.3          | 15.3              | 2.3                | 6.3                |
| December quarter                                 | 73.7          | 7.8              | 38.1                  | 590.3    | 19.4              | 36.9      | 13.0         | 51.2               | 20.6         | 49.5              | 6.4                | 19.6               |
| GUEST ARRIVALS ('000)                            |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| <b>1997</b>                                      |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| December quarter                                 | n.a.          | n.a.             | n.a.                  | n.a.     | n.a.              | n.a.      | n.a.         | n.a.               | n.a.         | n.a.              | n.a.               | n.a.               |
| <b>1998</b>                                      |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| October  | 19.4          | 2.2              | 7.8                   | 87.4     | 5.2               | 9.6       | 3.8          | 15.7               | 5.9          | 14.0              | 1.6                | 3.8                |
| November   | 15.9          | 1.6              | 7.5                   | 81.1     | 4.0               | 7.3       | 2.9          | 9.8                | 4.2          | 10.1              | 1.3                | 3.8                |
| December   | 14.9          | 1.5              | 7.7                   | 78.6     | 3.5               | 8.3       | 2.6          | 9.9                | 3.6          | 11.5              | 1.4                | 3.0                |
| December quarter                                 | 50.2          | 5.3              | 23.0                  | 247.2    | 12.7              | 25.1      | 9.3          | 35.4               | 13.8         | 35.7              | 4.3                | 10.6               |
| TAKINGS FROM ACCOMMODATION (\$'000)              |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| <b>1997</b>                                      |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| December quarter                                 | 2 550         | 238              | 1 352                 | 33 018   | 781               | 1 343     | 470          | 2 065              | 937          | 1 773             | 245                | 614                |
| <b>1998</b>                                      |               |                  |                       |          |                   |           |              |                    |              |                   |                    |                    |
| October  | 1 022         | 98               | 436                   | 13 024   | 295               | 510       | 202          | 868                | 426          | 728               | 84                 | 249                |
| November   | 890           | 69               | 392                   | 12 817   | 235               | 416       | 159          | 599                | 333          | 608               | 69                 | 238                |
| December   | 761           | 59               | 430                   | 11 387   | 198               | 425       | 127          | 546                | 259          | 572               | 80                 | 220                |
| December quarter                                 | 2 672         | 225              | 1 258                 | 37 228   | 727               | 1 352     | 488          | 2 013              | 1 018        | 1 908             | 233                | 707                |

| Period   | South<br>East | Goldfields | Midwest | Gascoyne | Pilbara | Kimberley | Perth  | Peel  | South<br>West | Great<br>Southern | Wheatbelt |
|--|---------------|------------|---------|----------|---------|-----------|--------|-------|---------------|-------------------|-----------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |               |            |         |          |         |           |        |       |               |                   |           |
| <b>December quarter 1997</b>                     |               |            |         |          |         |           |        |       |               |                   |           |
| Establishments                                   | 11            | 22         | 24      | 9        | 18      | 22        | 90     | 4     | 51            | 19                | 24        |
| Guest rooms                                      | 318           | 916        | 775     | 408      | 1 052   | 1 297     | 8 256  | 203   | 1 936         | 693               | 672       |
| Bed spaces                                       | 916           | 2 468      | 2 030   | 1 173    | 2 210   | 3 593     | 22 205 | 635   | 5 941         | 1 924             | 1 652     |
| Persons employed                                 | 158           | 400        | 365     | 181      | 470     | 548       | 5 541  | 98    | 1 185         | 269               | 204       |
| <b>December quarter 1998</b>                     |               |            |         |          |         |           |        |       |               |                   |           |
| Establishments                                   | 10            | 23         | 24      | 9        | 17      | 25        | 95     | 5     | 51            | 19                | 22        |
| Guest rooms                                      | 295           | 1 018      | 794     | 410      | 1 116   | 1 409     | 8 798  | 253   | 1 931         | 699               | 594       |
| Bed spaces                                       | 887           | 2 578      | 2 070   | 1 140    | 2 512   | 4 148     | 24 118 | 937   | 5 976         | 2 016             | 1 447     |
| Persons employed                                 | 159           | 517        | 345     | 187      | 484     | 601       | 5 802  | 144   | 1 222         | 286               | 214       |
| ROOM NIGHTS OCCUPIED ('000)                      |               |            |         |          |         |           |        |       |               |                   |           |
| <b>1997</b>                                      |               |            |         |          |         |           |        |       |               |                   |           |
| December quarter                                 | 16.9          | 47.3       | 35.4    | 16.6     | 45.7    | 46.4      | 526.3  | 9.7   | 103.5         | 30.4              | 21.8      |
| <b>1998</b>                                      |               |            |         |          |         |           |        |       |               |                   |           |
| October  | 5.9           | 19.0       | 13.9    | 7.1      | 16.9    | 23.8      | 186.8  | 4.3   | 34.4          | 11.8              | 9.1       |
| November   | 4.9           | 17.7       | 10.7    | 5.5      | 17.4    | 16.4      | 182.2  | 3.7   | 31.1          | 9.3               | 6.9       |
| December   | 4.9           | 13.8       | 10.0    | 4.6      | 13.7    | 11.7      | 165.8  | 4.2   | 31.9          | 9.8               | 5.4       |
| December quarter                                 | 15.7          | 50.6       | 34.6    | 17.2     | 48.0    | 51.9      | 534.9  | 12.2  | 97.4          | 30.9              | 21.4      |
| ROOM OCCUPANCY RATES (%)                         |               |            |         |          |         |           |        |       |               |                   |           |
| <b>1997</b>                                      |               |            |         |          |         |           |        |       |               |                   |           |
| December quarter                                 | 57.8          | 56.2       | 49.7    | 44.3     | 47.2    | 38.9      | 69.3   | 51.8  | 58.1          | 47.7              | 37.5      |
| <b>1998</b>                                      |               |            |         |          |         |           |        |       |               |                   |           |
| October  | 64.6          | 60.3       | 56.4    | 56.0     | 48.7    | 54.6      | 69.1   | 54.4  | 58.8          | 54.5              | 49.4      |
| November   | 55.4          | 58.1       | 45.0    | 44.6     | 52.0    | 39.1      | 69.1   | 49.2  | 55.0          | 44.3              | 38.8      |
| December   | 53.8          | 43.8       | 40.8    | 36.1     | 39.7    | 27.3      | 60.8   | 53.3  | 54.2          | 45.3              | 29.1      |
| December quarter                                 | 58.0          | 54.0       | 47.4    | 45.6     | 46.8    | 40.4      | 66.3   | 52.4  | 56.0          | 48.1              | 39.1      |
| GUEST NIGHTS ('000)                              |               |            |         |          |         |           |        |       |               |                   |           |
| <b>1997</b>                                      |               |            |         |          |         |           |        |       |               |                   |           |
| December quarter                                 | n.a.          | n.a.       | n.a.    | n.a.     | n.a.    | n.a.      | n.a.   | n.a.  | n.a.          | n.a.              | n.a.      |
| <b>1998</b>                                      |               |            |         |          |         |           |        |       |               |                   |           |
| October  | 10.5          | 26.8       | 23.8    | 12.4     | 23.4    | 45.4      | 309.6  | 10.1  | 63.7          | 20.9              | 13.7      |
| November   | 8.3           | 22.7       | 17.2    | 8.6      | 23.5    | 29.8      | 298.5  | 8.1   | 56.9          | 15.0              | 9.8       |
| December   | 9.7           | 19.3       | 18.3    | 8.5      | 19.2    | 23.2      | 300.8  | 11.3  | 66.7          | 19.3              | 8.0       |
| December quarter                                 | 28.5          | 68.8       | 59.3    | 29.5     | 66.1    | 98.4      | 908.9  | 29.5  | 187.3         | 55.1              | 31.5      |
| GUEST ARRIVALS ('000)                            |               |            |         |          |         |           |        |       |               |                   |           |
| <b>1997</b>                                      |               |            |         |          |         |           |        |       |               |                   |           |
| December quarter                                 | n.a.          | n.a.       | n.a.    | n.a.     | n.a.    | n.a.      | n.a.   | n.a.  | n.a.          | n.a.              | n.a.      |
| <b>1998</b>                                      |               |            |         |          |         |           |        |       |               |                   |           |
| October  | 5.9           | 13.4       | 14.4    | 6.6      | 12.6    | 14.0      | 108.3  | 4.9   | 31.2          | 12.5              | 9.5       |
| November   | 4.1           | 10.8       | 9.6     | 5.1      | 12.6    | 8.7       | 105.6  | 4.0   | 27.8          | 8.9               | 6.9       |
| December   | 4.5           | 11.0       | 10.1    | 4.1      | 10.4    | 6.8       | 106.5  | 5.2   | 28.3          | 20.6              | 5.5       |
| December quarter                                 | 14.6          | 35.1       | 34.0    | 15.9     | 35.6    | 29.5      | 320.4  | 14.1  | 87.3          | 42.0              | 21.9      |
| TAKINGS FROM ACCOMMODATION (\$'000)              |               |            |         |          |         |           |        |       |               |                   |           |
| <b>1997</b>                                      |               |            |         |          |         |           |        |       |               |                   |           |
| December quarter                                 | 1 021         | 3 619      | 2 062   | 1 144    | 3 683   | 4 396     | 56 958 | 833   | 7 961         | 2 172             | 1 213     |
| <b>1998</b>                                      |               |            |         |          |         |           |        |       |               |                   |           |
| October  | 373           | 1 604      | 941     | 496      | 1 325   | 2 572     | 19 647 | 349   | 2 689         | 891               | 483       |
| November   | 311           | 1 498      | 654     | 382      | 1 361   | 1 592     | 19 604 | 299   | 2 409         | 688               | 357       |
| December   | 338           | 1 128      | 655     | 333      | 1 021   | 1 142     | 17 711 | 401   | 2 748         | 811               | 308       |
| December quarter                                 | 1 021         | 4 230      | 2 251   | 1 210    | 3 708   | 5 306     | 56 962 | 1 048 | 7 846         | 2 390             | 1 148     |

| Period   | Greater Hobart | Southern | East Coast | Northern | Greater Launceston | North West | West Coast |
|--|----------------|----------|------------|----------|--------------------|------------|------------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |                |          |            |          |                    |            |            |
| <b>December quarter 1997</b>                     |                |          |            |          |                    |            |            |
| Establishments                                   | 36             | 14       | 5          | 2        | 30                 | 32         | 10         |
| Guest rooms                                      | 2 012          | 477      | n.p.       | n.p.     | 1 390              | 987        | 394        |
| Bed spaces                                       | 5 656          | 1 634    | n.p.       | n.p.     | 4 506              | 2 835      | 1 105      |
| Persons employed                                 | 1 707          | 302      | n.p.       | n.p.     | 1 179              | 584        | 200        |
| <b>December quarter 1998</b>                     |                |          |            |          |                    |            |            |
| Establishments                                   | 38             | 14       | 4          | 2        | 30                 | 32         | 9          |
| Guest rooms                                      | 2 092          | 461      | n.p.       | n.p.     | 1 359              | 981        | 396        |
| Bed spaces                                       | 6 023          | 1 592    | n.p.       | n.p.     | 4 415              | 2 841      | 1 153      |
| Persons employed                                 | 1 719          | 265      | n.p.       | n.p.     | 1 218              | 608        | 203        |
| ROOM NIGHTS OCCUPIED ('000)                      |                |          |            |          |                    |            |            |
| <b>1997</b>                                      |                |          |            |          |                    |            |            |
| December quarter                                 | 119.9          | 18.2     | n.p.       | n.p.     | 72.6               | 41.7       | 14.9       |
| <b>1998</b>                                      |                |          |            |          |                    |            |            |
| October  | 46.2           | 6.2      | n.p.       | n.p.     | 26.7               | 13.4       | 5.3        |
| November   | 45.6           | 6.2      | n.p.       | n.p.     | 23.4               | 14.3       | 6.3        |
| December   | 38.3           | 6.1      | n.p.       | n.p.     | 22.7               | 12.3       | 5.0        |
| December quarter                                 | 130.1          | 18.5     | n.p.       | n.p.     | 72.9               | 40.1       | 16.5       |
| ROOM OCCUPANCY RATES (%)                         |                |          |            |          |                    |            |            |
| <b>1997</b>                                      |                |          |            |          |                    |            |            |
| December quarter                                 | 64.8           | 41.5     | n.p.       | n.p.     | 56.8               | 45.9       | 41.0       |
| <b>1998</b>                                      |                |          |            |          |                    |            |            |
| October  | 71.2           | 43.1     | n.p.       | n.p.     | 63.5               | 44.2       | 43.0       |
| November   | 72.6           | 44.9     | n.p.       | n.p.     | 57.5               | 48.8       | 52.8       |
| December   | 59.1           | 42.9     | n.p.       | n.p.     | 53.9               | 40.6       | 40.4       |
| December quarter                                 | 67.6           | 43.6     | n.p.       | n.p.     | 58.3               | 44.5       | 45.3       |
| GUEST NIGHTS ('000)                              |                |          |            |          |                    |            |            |
| <b>1997</b>                                      |                |          |            |          |                    |            |            |
| December quarter                                 | n.a.           | n.a.     | n.a.       | n.a.     | n.a.               | n.a.       | n.a.       |
| <b>1998</b>                                      |                |          |            |          |                    |            |            |
| October  | 74.2           | 12.1     | n.p.       | n.p.     | 48.2               | 22.7       | 9.4        |
| November   | 73.2           | 12.7     | n.p.       | n.p.     | 40.8               | 23.2       | 10.4       |
| December   | 70.3           | 13.8     | n.p.       | n.p.     | 43.7               | 21.7       | 9.2        |
| December quarter                                 | 217.7          | 38.6     | n.p.       | n.p.     | 132.6              | 67.5       | 29.0       |
| GUEST ARRIVALS ('000)                            |                |          |            |          |                    |            |            |
| <b>1997</b>                                      |                |          |            |          |                    |            |            |
| December quarter                                 | n.a.           | n.a.     | n.a.       | n.a.     | n.a.               | n.a.       | n.a.       |
| <b>1998</b>                                      |                |          |            |          |                    |            |            |
| October  | 32.1           | 9.1      | n.p.       | n.p.     | 25.3               | 15.2       | 5.8        |
| November   | 34.6           | 9.8      | n.p.       | n.p.     | 24.0               | 15.4       | 5.6        |
| December   | 31.6           | 9.5      | n.p.       | n.p.     | 23.3               | 14.4       | 4.6        |
| December quarter                                 | 98.3           | 28.3     | n.p.       | n.p.     | 72.6               | 45.0       | 16.1       |
| TAKINGS FROM ACCOMMODATION (\$'000)              |                |          |            |          |                    |            |            |
| <b>1997</b>                                      |                |          |            |          |                    |            |            |
| December quarter                                 | 10 883         | 1 585    | n.p.       | n.p.     | 5 939              | 3 475      | 1 052      |
| <b>1998</b>                                      |                |          |            |          |                    |            |            |
| October  | 4 354          | 515      | n.p.       | n.p.     | 2 326              | 1 161      | 410        |
| November   | 4 252          | 533      | n.p.       | n.p.     | 1 889              | 1 216      | 756        |
| December   | 3 702          | 580      | n.p.       | n.p.     | 1 970              | 1 127      | 676        |
| December quarter                                 | 12 308         | 1 628    | n.p.       | n.p.     | 6 184              | 3 504      | 1 842      |

| Period   | Darwin | Kakadu | Arnhem | Katherine | Tablelands | Petermann | Alice Springs | Macdonnell | Daly | Canberra |
|--|--------|--------|--------|-----------|------------|-----------|---------------|------------|------|----------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |        |        |        |           |            |           |               |            |      |          |
| <b>December quarter 1997</b>                     |        |        |        |           |            |           |               |            |      |          |
| Establishments                                   | 34     | 3      | 3      | 10        | 7          | 7         | 23            | 1          | 1    | 49       |
| Guest rooms                                      | 2 543  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 1 591         | n.p.       | n.p. | 4 164    |
| Bed spaces                                       | 7 433  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 4 838         | n.p.       | n.p. | 12 732   |
| Persons employed                                 | 1 319  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 764           | n.p.       | n.p. | 2 404    |
| <b>December quarter 1998</b>                     |        |        |        |           |            |           |               |            |      |          |
| Establishments                                   | 34     | 3      | 3      | 9         | 7          | 7         | 23            | 1          | 1    | 53       |
| Guest rooms                                      | 2 557  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 1 595         | n.p.       | n.p. | 4 531    |
| Bed spaces                                       | 7 329  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 4 879         | n.p.       | n.p. | 13 835   |
| Persons employed                                 | 1 493  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 737           | n.p.       | n.p. | 2 199    |
| ROOM NIGHTS OCCUPIED ('000)                      |        |        |        |           |            |           |               |            |      |          |
| <b>1997</b>                                      |        |        |        |           |            |           |               |            |      |          |
| December quarter                                 | 125.5  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 72.6          | n.p.       | n.p. | 246.4    |
| <b>1998</b>                                      |        |        |        |           |            |           |               |            |      |          |
| October  | 52.4   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 34.1          | n.p.       | n.p. | 91.5     |
| November   | 42.0   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 25.5          | n.p.       | n.p. | 82.3     |
| December   | 33.6   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 18.2          | n.p.       | n.p. | 69.1     |
| December quarter                                 | 128.0  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 77.8          | n.p.       | n.p. | 242.9    |
| ROOM OCCUPANCY RATES (%)                         |        |        |        |           |            |           |               |            |      |          |
| <b>1997</b>                                      |        |        |        |           |            |           |               |            |      |          |
| December quarter                                 | 53.7   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 49.6          | n.p.       | n.p. | 64.3     |
| <b>1998</b>                                      |        |        |        |           |            |           |               |            |      |          |
| October  | 66.1   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 69.0          | n.p.       | n.p. | 67.1     |
| November   | 54.7   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 53.3          | n.p.       | n.p. | 60.9     |
| December   | 42.4   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 36.7          | n.p.       | n.p. | 49.2     |
| December quarter                                 | 54.4   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 53.0          | n.p.       | n.p. | 58.9     |
| GUEST NIGHTS ('000)                              |        |        |        |           |            |           |               |            |      |          |
| <b>1997</b>                                      |        |        |        |           |            |           |               |            |      |          |
| December quarter                                 | n.a.   | n.a.   | n.a.   | n.a.      | n.a.       | n.a.      | n.a.          | n.a.       | n.a. | n.a.     |
| <b>1998</b>                                      |        |        |        |           |            |           |               |            |      |          |
| October  | 85.2   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 64.1          | n.p.       | n.p. | 160.8    |
| November   | 63.1   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 43.1          | n.p.       | n.p. | 134.7    |
| December   | 55.8   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 31.0          | n.p.       | n.p. | 123.9    |
| December quarter                                 | 204.2  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 138.2         | n.p.       | n.p. | 419.4    |
| GUEST ARRIVALS ('000)                            |        |        |        |           |            |           |               |            |      |          |
| <b>1997</b>                                      |        |        |        |           |            |           |               |            |      |          |
| December quarter                                 | n.a.   | n.a.   | n.a.   | n.a.      | n.a.       | n.a.      | n.a.          | n.a.       | n.a. | n.a.     |
| <b>1998</b>                                      |        |        |        |           |            |           |               |            |      |          |
| October  | 33.9   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 34.2          | n.p.       | n.p. | 74.1     |
| November   | 25.9   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 26.7          | n.p.       | n.p. | 63.3     |
| December   | 23.0   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 19.5          | n.p.       | n.p. | 57.5     |
| December quarter                                 | 82.8   | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 80.3          | n.p.       | n.p. | 195.0    |
| TAKINGS FROM ACCOMMODATION (\$'000)              |        |        |        |           |            |           |               |            |      |          |
| <b>1997</b>                                      |        |        |        |           |            |           |               |            |      |          |
| December quarter                                 | 11 445 | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 5 104         | n.p.       | n.p. | 24 046   |
| <b>1998</b>                                      |        |        |        |           |            |           |               |            |      |          |
| October  | 4 865  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 2 795         | n.p.       | n.p. | 9 290    |
| November   | 3 643  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 1 934         | n.p.       | n.p. | 8 213    |
| December   | 2 830  | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 1 344         | n.p.       | n.p. | 6 888    |
| December quarter                                 | 11 339 | n.p.   | n.p.   | n.p.      | n.p.       | n.p.      | 6 073         | n.p.       | n.p. | 24 391   |

**NOTE!**  
Revised data for  
September quarter 1998.  
See 'Data Revision' note  
on page 2.

## STAR GRADING .....

| Period   | Licensed hotels with facilities | Motels and guest houses | Serviced apartments | 1     | 2       | 3       | 4       | 5       | Ungraded | Total    |
|--|---------------------------------|-------------------------|---------------------|-------|---------|---------|---------|---------|----------|----------|
| ESTABLISHMENTS, CAPACITY AND EMPLOYMENT (number) |                                 |                         |                     |       |         |         |         |         |          |          |
| <b>September quarter 1997</b>                    |                                 |                         |                     |       |         |         |         |         |          |          |
| Establishments                                   | 732                             | 2 377                   | 460                 | 60    | 661     | 1 803   | 411     | 54      | 580      | 3 569    |
| Guest rooms                                      | 66 909                          | 83 292                  | 19 987              | 1 823 | 19 419  | 70 246  | 40 304  | 14 163  | 24 233   | 170 188  |
| Bed spaces                                       | 178 142                         | 250 095                 | 71 919              | 6 312 | 56 596  | 208 841 | 117 242 | 36 224  | 74 941   | 500 156  |
| Persons employed                                 | 69 251                          | 31 651                  | 7 771               | 772   | 8 068   | 30 684  | 32 012  | 26 049  | 11 088   | 108 673  |
| <b>September quarter 1998</b>                    |                                 |                         |                     |       |         |         |         |         |          |          |
| Establishments                                   | 751                             | 2 387                   | 522                 | 72    | 579     | 1 837   | 586     | 60      | 526      | 3 660    |
| Guest rooms                                      | 70 414                          | 84 322                  | 24 332              | 2 168 | 17 001  | 69 258  | 52 945  | 15 064  | 22 632   | 179 068  |
| Bed spaces                                       | 190 182                         | 250 991                 | 85 570              | 7 049 | 50 639  | 207 447 | 156 708 | 40 403  | 64 497   | 526 743  |
| Persons employed                                 | 71 240                          | 31 463                  | 9 224               | 839   | 6 669   | 28 062  | 37 082  | 28 406  | 10 869   | 111 927  |
| ROOM NIGHTS OCCUPIED ('000)                      |                                 |                         |                     |       |         |         |         |         |          |          |
| <b>1997</b>                                      |                                 |                         |                     |       |         |         |         |         |          |          |
| September quarter                                | 3 869.8                         | 4 259.5                 | 1 179.6             | 74.4  | 880.2   | 3 726.6 | 2 498.9 | 885.7   | 1 243.1  | 9 309.0  |
| <b>1998</b>                                      |                                 |                         |                     |       |         |         |         |         |          |          |
| July   | 1 315.5                         | 1 406.7                 | 467.2               | 32.5  | 252.2   | 1 200.4 | 1 060.3 | 303.6   | 340.4    | 3 189.4  |
| August   | 1 371.4                         | 1 362.7                 | 462.5               | 32.9  | 245.6   | 1 171.3 | 1 063.3 | 328.4   | 355.1    | 3 196.6  |
| September  | 1 349.1                         | 1 438.6                 | 465.7               | 30.9  | 251.5   | 1 233.8 | 1 056.5 | 317.1   | 363.6    | 3 253.4  |
| September quarter                                | 4 036.0                         | 4 208.0                 | 1 395.4             | 96.3  | 749.3   | 3 605.5 | 3 180.2 | 949.0   | 1 059.0  | 9 639.4  |
| ROOM OCCUPANCY RATES (%)                         |                                 |                         |                     |       |         |         |         |         |          |          |
| <b>1997</b>                                      |                                 |                         |                     |       |         |         |         |         |          |          |
| September quarter                                | 63.3                            | 55.6                    | 64.2                | 44.4  | 49.3    | 57.7    | 67.4    | 68.0    | 56.8     | 59.6     |
| <b>1998</b>                                      |                                 |                         |                     |       |         |         |         |         |          |          |
| July   | 60.5                            | 54.0                    | 63.1                | 48.6  | 47.9    | 56.1    | 64.6    | 65.0    | 50.2     | 57.8     |
| August   | 63.0                            | 52.2                    | 62.3                | 49.1  | 46.6    | 54.7    | 65.0    | 70.3    | 51.4     | 57.8     |
| September  | 64.0                            | 57.0                    | 64.4                | 47.8  | 49.4    | 59.4    | 66.9    | 70.2    | 53.9     | 60.7     |
| September quarter                                | 62.5                            | 54.4                    | 63.2                | 48.5  | 48.0    | 56.7    | 65.5    | 68.5    | 51.8     | 58.7     |
| GUEST NIGHTS ('000)                              |                                 |                         |                     |       |         |         |         |         |          |          |
| <b>1997</b>                                      |                                 |                         |                     |       |         |         |         |         |          |          |
| September quarter                                | 6 434.8                         | 7 480.6                 | n.a.                | n.a.  | n.a.    | n.a.    | n.a.    | n.a.    | n.a.     | n.a.     |
| <b>1998</b>                                      |                                 |                         |                     |       |         |         |         |         |          |          |
| July   | 2 209.7                         | 2 534.8                 | 1 043.0             | 74.6  | 468.4   | 2 255.1 | 1 868.4 | 488.8   | 632.3    | 5 787.5  |
| August   | 2 267.0                         | 2 361.7                 | 976.6               | 78.7  | 441.0   | 2 106.1 | 1 815.5 | 517.7   | 646.4    | 5 605.3  |
| September  | 2 228.0                         | 2 547.8                 | 1 013.0             | 68.3  | 462.6   | 2 275.5 | 1 823.4 | 500.1   | 658.7    | 5 788.7  |
| September quarter                                | 6 704.6                         | 7 444.4                 | 3 032.6             | 221.6 | 1 372.0 | 6 636.7 | 5 507.3 | 1 506.6 | 1 937.4  | 17 181.6 |
| BED OCCUPANCY RATES (%)                          |                                 |                         |                     |       |         |         |         |         |          |          |
| <b>1997</b>                                      |                                 |                         |                     |       |         |         |         |         |          |          |
| September quarter                                | 39.5                            | 32.5                    | n.a.                | n.a.  | n.a.    | n.a.    | n.a.    | n.a.    | n.a.     | n.a.     |
| <b>1998</b>                                      |                                 |                         |                     |       |         |         |         |         |          |          |
| July   | 37.7                            | 32.7                    | 39.8                | 34.3  | 29.8    | 35.2    | 38.5    | 39.0    | 32.7     | 35.6     |
| August   | 38.6                            | 30.4                    | 37.2                | 36.2  | 28.1    | 32.8    | 37.5    | 41.3    | 32.8     | 34.5     |
| September  | 39.1                            | 33.9                    | 39.8                | 32.4  | 30.5    | 36.6    | 39.0    | 41.3    | 34.4     | 36.7     |
| September quarter                                | 38.4                            | 32.3                    | 38.9                | 34.3  | 29.5    | 34.8    | 38.3    | 40.5    | 33.3     | 35.6     |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

**NOTE!**  
 Revised data for  
 September quarter 1998.  
 See 'Data Revision' note  
 on page 2.

## STAR GRADING .....

| Period  | Licensed hotels with facilities | Motels and guest houses | Serviced apartments | 1     | 2      | 3       | 4       | 5       | Ungraded | Total   |
|---|---------------------------------|-------------------------|---------------------|-------|--------|---------|---------|---------|----------|---------|
| GUEST ARRIVALS ('000)                         |                                 |                         |                     |       |        |         |         |         |          |         |
| <b>1997</b>                                   |                                 |                         |                     |       |        |         |         |         |          |         |
| September quarter                             | 2 711.3                         | 4 196.5                 | n.a.                | n.a.  | n.a.   | n.a.    | n.a.    | n.a.    | n.a.     | n.a.    |
| <b>1998</b>                                   |                                 |                         |                     |       |        |         |         |         |          |         |
| July  | 948.1                           | 1 427.7                 | 258.3               | 32.5  | 275.7  | 1 122.4 | 776.1   | 185.1   | 242.4    | 2 634.1 |
| August  | 980.3                           | 1 325.0                 | 247.2               | 34.0  | 260.8  | 1 047.1 | 768.0   | 196.3   | 246.3    | 2 552.5 |
| September                                     | 965.9                           | 1 450.7                 | 265.7               | 33.0  | 275.4  | 1 151.8 | 776.2   | 189.8   | 256.2    | 2 682.4 |
| September quarter                             | 2 894.4                         | 4 203.4                 | 771.2               | 99.5  | 811.9  | 3 321.3 | 2 320.3 | 571.2   | 744.9    | 7 869.0 |
| AVERAGE LENGTH OF STAY (days)                 |                                 |                         |                     |       |        |         |         |         |          |         |
| <b>1997</b>                                   |                                 |                         |                     |       |        |         |         |         |          |         |
| September quarter                             | 2.4                             | 1.8                     | n.a.                | n.a.  | n.a.   | n.a.    | n.a.    | n.a.    | n.a.     | n.a.    |
| <b>1998</b>                                   |                                 |                         |                     |       |        |         |         |         |          |         |
| September quarter                             | 2.3                             | 1.8                     | 3.9                 | 2.2   | 1.7    | 2.0     | 2.4     | 2.6     | 2.6      | 2.2     |
| TAKINGS FROM ACCOMMODATION (\$'000)           |                                 |                         |                     |       |        |         |         |         |          |         |
| <b>1997</b>                                   |                                 |                         |                     |       |        |         |         |         |          |         |
| September quarter                             | 500 972                         | 333 223                 | 121 085             | 4 799 | 52 385 | 304 634 | 306 116 | 164 065 | 123 282  | 955 280 |
| <b>1998</b>                                   |                                 |                         |                     |       |        |         |         |         |          |         |
| July  | 166 715                         | 112 417                 | 48 696              | 2 273 | 15 786 | 97 027  | 125 569 | 54 874  | 32 300   | 327 829 |
| August  | 175 960                         | 110 011                 | 48 393              | 2 682 | 15 378 | 95 958  | 125 818 | 58 779  | 35 750   | 334 363 |
| September                                     | 173 267                         | 112 521                 | 50 082              | 2 060 | 15 353 | 98 589  | 127 004 | 57 919  | 34 945   | 335 870 |
| September quarter                             | 515 942                         | 334 949                 | 147 171             | 7 015 | 46 517 | 291 574 | 378 390 | 171 572 | 102 994  | 998 062 |
| AVERAGE TAKINGS PER ROOM NIGHT OCCUPIED (\$)  |                                 |                         |                     |       |        |         |         |         |          |         |
| <b>1997</b>                                   |                                 |                         |                     |       |        |         |         |         |          |         |
| September quarter                             | 129.5                           | 78.2                    | 102.6               | 64.5  | 59.5   | 81.7    | 122.5   | 185.2   | 99.2     | 102.6   |
| <b>1998</b>                                   |                                 |                         |                     |       |        |         |         |         |          |         |
| July  | 126.7                           | 79.9                    | 104.2               | 69.9  | 62.6   | 80.8    | 118.4   | 180.8   | 94.9     | 102.8   |
| August  | 128.3                           | 80.7                    | 104.6               | 81.5  | 62.6   | 81.9    | 118.3   | 179.0   | 100.7    | 104.6   |
| September                                     | 128.4                           | 78.2                    | 107.5               | 66.6  | 61.0   | 79.9    | 120.2   | 182.7   | 96.1     | 103.2   |
| September quarter                             | 127.8                           | 79.6                    | 105.5               | 72.8  | 62.1   | 80.9    | 119.0   | 180.8   | 97.3     | 103.5   |
| AVERAGE TAKINGS PER AVAILABLE ROOM NIGHT (\$) |                                 |                         |                     |       |        |         |         |         |          |         |
| <b>1997</b>                                   |                                 |                         |                     |       |        |         |         |         |          |         |
| September quarter                             | 81.9                            | 43.5                    | 65.9                | 28.6  | 29.3   | 47.2    | 82.6    | 125.9   | 56.4     | 61.2    |
| <b>1998</b>                                   |                                 |                         |                     |       |        |         |         |         |          |         |
| July  | 76.7                            | 43.1                    | 65.8                | 34.0  | 30.0   | 45.3    | 76.5    | 117.5   | 47.6     | 59.4    |
| August  | 80.8                            | 42.2                    | 65.1                | 40.1  | 29.2   | 44.8    | 76.9    | 125.9   | 51.7     | 60.5    |
| September                                     | 82.2                            | 44.6                    | 69.2                | 31.8  | 30.2   | 47.5    | 80.4    | 128.2   | 51.8     | 62.7    |
| September quarter                             | 79.9                            | 43.3                    | 66.7                | 35.3  | 29.8   | 45.8    | 77.9    | 123.8   | 50.4     | 60.8    |

(a) Comprising establishments with 15 or more rooms or units. See Explanatory Notes, paragraph 6.

## EXPLANATORY NOTES

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### INTRODUCTION

**1** This publication contains data for Australia and each State and Territory from the ABS quarterly Survey of Tourist Accommodation (STA).

### SCOPE

**2** The survey includes the following categories of establishments which provide predominantly short-term non-residential accommodation to the general public:

- *Hotels and resorts with facilities*—establishments licensed to operate a public bar and which provide accommodation on a room/suite basis, with a bath/shower and toilet in most guest rooms, but which do not have full cooking facilities (i.e. hot plates and oven/microwave) in most guest rooms;
- *Motels, private hotels and guest houses with facilities*—establishments not licensed to operate a public bar, and which provide accommodation on a room/suite basis, with a bath/shower and toilet in most guest rooms, but which do not have full cooking facilities (i.e. hot plates and oven/microwave) in most guest rooms;
- *Serviced apartments*—establishments which mostly comprise self-contained units at the same location, and which are available on a unit/apartment basis to the general public for a minimum of one night; the units should have full cooking facilities (i.e. hot plates and oven/microwave), refrigerator and bath/shower and toilet facilities; all bed linen and towels should be provided, and daily servicing (i.e. cleaning and bed making) must be available through the on-site management, although this service may not necessarily be used.

**3** As a result of the separate classification of serviced apartments from the March quarter 1998, there have been several changes to definitions of accommodation units. Some units which were formerly in categories such as hotels, motels or holiday flats, units and houses are now classified as serviced apartments. A small number of establishments which were previously classified as motels have been reclassified as holiday flats, units and houses and are therefore no longer in scope of the quarterly STA.

**4** The short-term non-residential accommodation which is in scope of this survey is accommodation which is not let out on a lease basis, and which is let out to guests who would generally, although not necessarily, stay for periods of less than two months.

**5** Some establishments included in the survey also provide long-term residential accommodation. For hotels, motels and guest houses, the amount of such activity is considered to be insignificant and is included in the data presented in this publication. For serviced apartments, only short-term non-residential accommodation is included.

**6** From the March quarter 1998, only those in-scope establishments with 15 or more rooms or units are covered by the survey. Data presented in this publication which relate to the 1997 calendar year have been recompiled on the new basis.

### REGIONAL DATA

**7** From the March quarter 1998, survey results are aggregated to Tourism Regions as defined by relevant State and Territory Tourist Commissions or equivalent organisations. Details of the composition of Tourism Regions, including maps, are available on request.

## EXPLANATORY NOTES *continued*

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### FUTURE COLLECTION STRATEGY

- 8** As part of the future collection strategy of the STA, significant caravan parks, visitor hostels and remaining holiday flats, units and houses will be surveyed triennially, commencing with a year 2000 reference year.
- 9** Each year, accommodation counts of number of establishments and capacity data will also be compiled in respect of the previous scope of the survey (but recognising serviced apartments separately) as follows:
- hotels, motels and guest houses and serviced apartments with facilities and having five or more rooms;
  - holiday flats, units and houses (other than those included with serviced apartments) which are operated by owners, managers or real estate agents who have sole letting rights to at least five flats, units or houses for short term letting;
  - caravan parks; and
  - visitor hostels.
- 10** Some units will have been reclassified following the implementation of the new survey scope and definitions. As a result, data will not be comparable with previously published data for particular accommodation types.
- 11** These counts are expected to be published annually in the December quarter issue of *Tourism Indicators, Australia* (Cat. no. 8634.0).

### UNPUBLISHED STATISTICS

- 12** The ABS may make available on request certain unpublished tourist accommodation statistics, including statistics for past quarters and for specific areas and more detailed information for specific data items. For example, detailed employment statistics showing the number of full-time, part-time or casual employees may be available. A charge may be made for this information.

### RELATED PUBLICATIONS

- 13** Other ABS publications which may be of interest include:  
*Directory of Tourism Statistics* (Cat. no. 1130.0) (irregular: latest issue; 1997)  
*Overseas Arrivals and Departures, Australia* (Cat. no. 3401.0) (issued monthly)  
*Tourism Indicators, Australia* (Cat. no. 8634.0) (issued quarterly)
- 14** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products* (Cat. no. 1101.0). The ABS also issues the *Release Advice* (Cat. no. 1105.0) on Tuesdays and Fridays which lists publications to be released in the next few days. Both the Catalogue and Release Advice are available from any ABS office.

### EFFECTS OF ROUNDING

- 15** Where figures have been rounded, discrepancies may occur between totals and the sums of the component items.

### SYMBOLS AND OTHER USAGES

- |      |   |
|------|---|
| n.a. | not available   |
| n.p. | not available for publication but included in totals where applicable |
| ..   | not applicable  |
| —    | nil or rounded to zero  |

## GLOSSARY

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|                               |  |
|-------------------------------|--|
| <b>Average length of stay</b> | Average length of stay is expressed in numbers of days and calculated by dividing <i>Guest nights</i> by <i>Guest arrivals</i> .   |
| <b>Bed spaces</b>             | Three-quarter beds are counted as one bed space; double beds as two bed spaces. Cots are excluded.   |
| <b>Capacity</b>               | Capacity in terms of <i>Guest rooms/units</i> or <i>Bed spaces</i> is the maximum number available to accommodate paying guests during the survey period. Capacity closed temporarily for seasonal reasons is included.  |
| <b>Establishments</b>         | The number of hotels, motels and guest houses and serviced apartments within the scope of the survey which operated for any part of the survey period, or which closed temporarily for the quarter for seasonal reasons.   |
| <b>Guest arrivals</b>         | The total number of paying guests counted only on the first night they stayed at the accommodation establishment during the survey period.   |
| <b>Guest rooms</b>            | The maximum number of rooms available at each establishment during the survey period for accommodating short-term paying guests. Units and apartments within serviced apartments are treated as rooms in these survey results.   |
| <b>Occupancy</b>              | Occupancy in terms of <i>Room nights</i> refers to the total number of nights each guest room or unit was occupied during the survey period.<br><br>Occupancy in terms of <i>Guest nights</i> refers to the total number of paying guests counted on each night they stayed at the accommodation establishment during the survey period. |
| <b>Occupancy rates</b>        | <i>Occupancy rates</i> represent occupancy expressed as a percentage of total capacity available during the survey period, e.g. for the period   |
|                               | $\text{Room occupancy rate (\%)} = \frac{\text{Room nights occupied}}{(\text{Guest rooms}) \times (\text{No. of days in the period})} \times 100$  |
|                               | providing that, for establishments closing (other than for seasonal reasons) or opening during the survey period, the denominator of the above expression includes only operating periods.   |
| <b>Persons employed</b>       | The total number of persons working at each accommodation establishment at the end of the survey period (including working proprietors and those working on other than accommodation activities).  |
| <b>Room nights available</b>  | The number of guest rooms/units available multiplied by the number of days for which they were available during the survey period. For establishments closing (other than for seasonal reasons) or opening during this period, operating periods only are included.  |

## GLOSSARY *continued*

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**Star grading** The grading of hotels, motels and guest houses with facilities and serviced apartments based on the classification system used by members of the Australian Automobile Association (AAA). The gradings are allocated according to a points system based on the amenities and facilities available to guests. Details of the grading scheme are contained in the RACV-RAASA members' publication *Accommodation Australia*, or the individual tour guides produced by members of the AAA. For the purpose of classifying establishments to a star grading in this publication, 'half' star gradings are ignored (e.g. a two and a half star grading has been shown as two star).

**Takings from accommodation** Gross revenue from the provision of accommodation, including bed taxes. Takings from meals are excluded. Takings from accommodation for each month generally represent the takings received during that month. Where payments are received in advance of, or after, the provision of accommodation to guests, the monthly figure for takings from accommodation may not necessarily bear a direct relationship to the number of guests accommodated during the month.

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